

LOCAL GOVERNMENT COOPERATIVE, RFP 23-003
WINTER MAINTENANCE EQUIPMENT AND PRODUCTS



Solicitation: RFP 23-003

CONTRACT

EQUIPMENT / GOODS: **Winter Maintenance Equipment and Products**
VENDOR: **Chemung Supply Corporation**
OWNER: **Local Government Cooperative**

Contract Agreement

This agreement is between the Local Government Cooperative (LGC), a purchasing program duly organized in Idaho (enabled by I.C. § 67-2807), hereinafter referred to as “Owner”, and Chemung Supply Corporation, hereinafter referred to as “Vendor”, duly authorized to do business in the state of Idaho with Participating Entities (political subdivisions, government entities, or associations as defined in I.C. § 9-902.

1 SCOPE OF PRODUCTS AND SERVICES

Product and Services Description:

Vendor shall provide the following goods at the discounted group rate as listed in the Vendor’s Proposal provided in the submission for RFP 23-003: *Winter Maintenance Equipment and Products*. The Vendor’s proposal and pricing is attached and incorporated into this Contract, following Section 4, Contract Agreement.

2 TERMS AND CONDITIONS

3.1 Contract Term

This Contract is effective upon the date of the final signatures in Section 4, Contract Agreement, and will remain active for 365 calendar days.

3.2 Renewal

Up to 3 one-year extensions may be offered based on the best interests of the Local Government Cooperative and Participating Entities. In the event that both parties exercise such rights, all terms, conditions and provisions of the original Contract shall remain with the possible exception of price and minor scope additions and/or deletions.

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3.3 Delivery

Vendor is expected to coordinate delivery with Participating Entities. Vendor is responsible for the safe and complete delivery of equipment and goods to Participating Entities. In the event of issues causing a late delivery that is out of the Vendor's control, Vendor must notify Participating Entities immediately, provide proof/explanation of delay, and an updated delivery date.

3.4 Proposal and Price Guarantee

The pricing must remain in effect for a minimum of 120 days.

3.5 Administrative Fee

Vendor is expected to pay the Local Government Cooperative an administrative fee in exchange for LGC facilitating the resulting contract. The administrative fee is 1.25% of the total sales to Participating Entities for all contracted equipment, products, or services made. Vendor may not charge Participating Entities more than the contracted price to offset the administrative fee.

Vendor is expected to provide a Contract Sales Report (Report) to Owner that details each sale made throughout the calendar quarter. Reports are due to admin@LGCprocurement.org no later than 45 days after the end of each quarter, regardless of the number of sales (i.e., if no sales were made, Vendor must submit a report indicating so).

The following information must be included in the Contract Sales Report:

- Participating Entity Name (e.g., Boise County Road and Bridge)
- Participating Entity Physical Street Address, City, State, Zip
- Participating Entity Contact Name
- Participating Entity Contact Email Address
- Participating Entity Contact Telephone Number
- Item Purchased Description
- Item Purchased Price
- Local Government Cooperative Administrative Fee Applied
- Date Purchase was Invoiced/Sale was Organized by Vendor
- Vendor Invoicing Email Address

Upon receiving the quarterly report, the Local Government Cooperative's accounting department will email an electronic invoice to Vendor. Vendor may pay via check, bank transfer, ACH, or with a credit card. Please remit payment to the Local Government Cooperative at 3100 S. Vista Ave., Ste. 202, Boise, ID 83705. All credit card payments will include a 3% processing fee.

Invoices must be paid within 45 days. Invoices that remain unpaid after 45 days will accrue a 3% late fee of the outstanding balance. If Vendor is delinquent in any undisputed administrative fees, LGC reserves the right to cancel the awarded contract and reject any subsequent proposal submitted by Vendor.

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3.6 Taxes

Participating Entities are exempt from Federal and State taxes and will execute the required exemption certificates for items purchased and used by Idaho government entities. Items purchased by and used by Vendor are subject to Use Tax. All other taxes are the responsibility of Vendor.

3.7 Marketing Plan

Vendor is expected to provide LGC with marketing material that details available products and/or equipment to Participating Entities. Marketing material may include printed and digital logos, flyers, brochures, posters, social media posts, product photographs, etc.

Marketing material may be emailed to admin@LGCprocurement.org or mailed to:

Local Government Cooperative
3100 S. Vista Ave., Ste. 202
Boise, ID 83705

3.8 Services, Warranties, and Training

Vendor is required to adhere to the services, warranties, and training opportunities outlined in the proposal documents.

Vendor guarantees that all provided equipment, products, and services are devoid of any liens, encumbrances, and flaws in design, materials, and workmanship. Moreover, Vendor assures that the equipment, products, and services are appropriate for their intended ordinary use and will perform accordingly. The Vendor's dealers and distributors are obliged to collaborate with the Participating Entity in resolving any warranty-related disputes with the manufacturer. Any manufacturer's warranty that exceeds the Vendor's warranty period will be transferred to the Participating Entity.

3.9 Public Records

The Idaho Public Records Act, Title 74, Chapter 1, Idaho Code, allows the open inspection and copying of public records. Public records include any writing containing information relating to the conduct or administration of the public's business prepared, owned, used, or retained by a State or local agency regardless of the physical form or character. All, or most, of the information contained in the Proposal and this Contract will be a public record subject to disclosure under the Public Records Act and will be available for inspection and copying by any person. The Public Records Act contains certain exemptions. One exemption potentially applicable to part of your response may be for trade secrets. Trade secrets include a formula, pattern, compilation, program, computer program, device, method, technique or process that derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by other persons and is subject to the efforts that are reasonable under the circumstances to maintain its secrecy.

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3.10 Publication, Reproduction, and Use of Material

No material produced in whole or in part under this Agreement shall be subject to copyright in the United States or in any other country. The Owner shall have unrestricted authority to publish, disclose and otherwise use, in whole or in part, any reports, data or other materials prepared under this Agreement.

3.11 Price Adjustment Clause

Vendor may propose a price increase, solely for the base cost of the equipment/product, with each new model year offered. It is the responsibility of Vendor to notify Owner, in writing, of any manufacturer price increases. Price increases will be a "pass-through," Vendor must not receive a higher profit margin than established in the original contract pricing. Owner must receive a receipt of written notice of the manufacturer's increase, along with supporting documentation from the manufacturer before the price increase may be effective.

Vendor will have fourteen (14) business days to provide current price information, to be verified by Owner, prior to any price increase. If Vendor cannot meet the deadline, the current contract prices will govern and remain in effect until verification of pricing.

If price decreases become effective for Vendor, Owner and Participating Entities will be given immediate benefit of the price decrease, beginning the date the price decrease was available to Vendor.

Owner reserves the right to request supporting documentation from Vendor for price verification of equipment/products. The manufacturer must provide the requested documentation to Owner. This requirement helps to ensure that Participating Entities are receiving the most current pricing offered.

Any contract pricing adjustments will be made and finalized via an amendment to the Contract.

3.12 Attorney's Fees

Should any litigation be commenced between the parties hereto concerning this Agreement, the prevailing party shall be entitled, in addition to any other relief as may be granted, to court costs and reasonable attorneys' fees as determined by a court of competent jurisdiction. This provision shall be deemed to be a separate contract between the parties and shall survive any default, termination, or forfeiture of this Agreement.

3.13 Discrimination Prohibited

In performing the services required herein, Vendor, sub-recipient, or subVendor shall not discriminate against any person on the basis of race, color, religion, sex, sexual orientation, gender identity/expression, national origin or ancestry, age or disability. It is the Vendor's responsibility to ensure that the sub-Vendor is in compliance with this section.

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3.14 Termination

Termination for Cause:

If, through any cause, Vendor shall fail to fulfill in a timely and proper manner its obligations under this Agreement, or if Vendor shall violate any of the covenants, agreements, or stipulations of this Agreement, the Owner shall thereupon have the right to terminate this Agreement by giving written notice to Vendor of such termination and specifying the effective date thereof at least fifteen (15) days before the effective date of such termination. In such event, all finished or unfinished documents, data, maps, studies, surveys, drawings, models, photographs, and reports prepared by Vendor under this Agreement shall, at the option of Owner, become its property, and Vendor shall be entitled to receive just and equitable compensation for any work satisfactorily complete hereunder.

Notwithstanding the above, Vendor shall not be relieved of liability to Owner for damages sustained by Owner by virtue of any breach of this Agreement by Vendor, and Owner may withhold any payments to Vendor for the purposes of set-off until such time as the exact amount of damages due Owner from Vendor is determined. This provision shall survive the termination of this agreement and shall not relieve Vendor of its liability to Owner for damages.

Termination for Convenience of Owner:

Owner may terminate this Agreement at any time by giving at least fifteen (15) days' notice in writing to Vendor. If the Agreement is terminated by Owner as provided herein, Vendor will be paid an amount which bears the same ratio to the total compensation as the services actually performed bear to the total services of Vendor covered by this Agreement, less payments of compensation previously made.

3.15 Compliance with Laws

In performing the scope of services required hereunder, Vendor shall comply with all applicable laws, ordinances, and codes of Federal, State, and local governments. Any action brought pursuant to this Agreement to be in the Fourth Judicial District, State of Idaho.

3.16 Personally Identifiable Information (PII):

Vendor shall not collect or use Personally Identifiable Information (PII) for any purpose beyond that which is necessary to carry out its obligations under this Agreement. If Vendor believes the collection or use of PII is necessary, then Vendor shall notify Owner of the type of PII to be collected, the purpose of such collection, and of the processes and procedures Vendor will employ to safeguard the confidentiality of such information.

For any PII collected and maintained by Vendor in connection with this Agreement, Vendor shall comply with all applicable privacy laws and:

- i. Not provide or permit disclosure of PII to any third party except as may be required by court order or other legal requirement;

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- ii. Restrict internal access to PII to those members of Vendor's staff that have an actual need to access such information in order to perform Vendor's obligations under this Agreement;
- iii. Maintain physical and technical security in accordance with commercially reasonable standards to protect PII unauthorized access, use, modification, disclosure or other misuse;
- iv. Adopt, maintain and properly administer PII policies, regulations and procedures that will facilitate compliance with the requirements of this Section. Further, such policies, regulations and procedures must include requirements that (a) staff who will have access to PII must, prior to provision of access, be subject to reference or background checks, be provided training about PII requirements, and review and acknowledge PII policies, regulations and procedures; and (b) upon separation of staff members from employment, their passwords will be promptly terminated and their facility keys and identification cards will be promptly collected or otherwise rendered useless; and
- v. Destroy or render inaccessible all PII collected or maintained in connection with this Agreement within ninety (90) days of the expiration or early termination of this Agreement.

PII is any representation of information in any format that permits the identity of an individual to whom the information applies to be reasonably inferred by either direct or indirect means. PII is also any information permitting the physical or online contacting of a specific individual. PII includes a person's first name or first initial and last name in combination with or more of the following data elements that relate to the person when either the name or the data elements are not encrypted: (1) social security number; (2) driver's license number or government issued identification card number; or (3) account number or credit or debit card number in combination with any required security code, access code, or password that would permit access to a person's financial account. Personally Identifiable Information does not include publicly available information that is lawfully made available to the general public from federal, state or local government records or widely distributed media.

If Vendor's systems are breached and the confidentiality of PII is compromised then, upon becoming aware of the breach, Vendor must immediately act to prevent further unauthorized access and, as soon as practicable, notify Owner of the breach. In addition, Vendor shall conduct in good faith a reasonable and prompt investigation into the scope of the breach and the likelihood of misuse of PII. Vendor must provide notification of the breach to affected individuals as required by law and/or as requested by Owner.

In the event Vendor utilizes a subVendor to aid in the performance of Vendor's obligations under this Agreement and the subVendor may have access to PII as a result, Vendor shall require that the subVendor agree to be bound by the requirements in this Section prior to use. In addition, Vendor acknowledges and agrees to be responsible for ensuring that the subVendor complies with the requirements of this Section and for any compliance failure of subVendor that may occur.

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This Section shall survive expiration or early termination of this Agreement. Failure to comply with any obligation or requirement of this Section shall constitute a material breach of the Agreement.

3.17 Indemnification and Insurance:

Vendor shall indemnify and save and hold harmless Owner from and for any and all losses, claims, actions, judgements for damages, or injury to persons or property and losses and expenses cause or incurred by Vendor, its servants, agents, employees, guests, and business invitees, and not caused by or arising out of the tortious conduct of Owner or its employees. This provision shall be deemed to be a separate contract between the parties and shall survive any default, termination or forfeiture of the Agreement.

In addition, Vendor shall maintain, and specifically agrees that it will maintain, throughout the term of this Agreement, the below mentioned insurance, in which Owner shall be named an additional insured in the minimum amount as specified. The limits of insurance shall not be deemed a limitation of the covenants to indemnify and save and hold harmless Owner; and if Owner becomes liable for an amount in excess of the insurance limits, herein provided, the Vendor covenants and agrees to indemnify and save and hold harmless Owner from and for all such losses, claims, actions, or judgments for damages or liability to persons or property. The Vendor shall provide Owner with a Certificate of Insurance, or other proof of insurance evidencing compliance with the requirements of this paragraph and file such proof of insurance with the Owner. In the event the insurance minimums are changed, Vendor shall immediately submit proof of compliance with the changed limits.

Vendor will, during the performance of the contract and for at least one (1) year following acceptance of the product, in force at least the following minimum limits of insurance:

Commercial General Liability Insurance coverage with minimum coverage of Two Million dollars (\$2,000,000.00) on occurrence basis (rather than a claims-made bases). Additional coverage required: Owner listed as an Additional Insured.

Personal & Ad Injury	\$1,000,000.00
Each Occurrence	\$1,000,000.00
General Aggregate	\$2,000,000.00
Products-Comp/Op Agg	\$1,000,000.00

Product Liability Insurance: Vendor will, during the performance of the contract coverage with minimum coverage:

Products/Completed Operations	\$1,000,000.00
Personal and Advertising injury	\$1,000,000.00

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Coverage will be written on either a Commercial or Comprehensive General Liability form. The policy will be written on an occurrence form and will include Contractual Liability coverage. The policy will include the LGC as an Additional Insured.

3.18 Time is of the Essence

The parties hereto acknowledge and agree that time is strictly of the essence with respect to each and every term, condition and provision hereof, and that the failure to timely perform any of the obligations hereunder shall constitute a breach of, and a default under, this Agreement by the party so failing to perform.

3.19 Force Majeure

Any delays in or failure of performance by Vendor shall not constitute a breach or default hereunder if and to the extent such delays or failures of performance are caused by occurrences beyond the reasonable control of Vendor, including but not limited to, acts of God or the public enemy; compliance with any order or request of any governmental authority; fires, floods, explosion, accidents; riots, strikes or other concerted acts of workmen, whether direct or indirect; or any causes, whether or not of the same class or kind as those specifically named above, which are not within the reasonable control of Vendor. In the event that any event of force majeure as herein defined occurs, Vendor shall be entitled to a reasonable extension of time for performance of its Services under this Agreement.

3.20 Assignment

It is expressly agreed and understood by the parties hereto, that Vendor shall not have the right to assign, transfer, hypothecate or sell any of its rights under this Agreement except upon the prior express written consent of Owner.

3.21 Reports and Information

At such times and in such forms as Owner may require, there shall be furnished to Owner such statements, records, reports, data and information as Owner may request pertaining to matters covered by this Agreement.

3.22 Audits and Inspections

At any time during normal business hours and as often as Owner may deem necessary, there shall be made available to Owner for examination all of Vendor's records with respect to all matters covered by this Agreement. Vendor shall permit Owner to audit, examine, and make excerpts or transcripts from such records, and to make audits of all contracts, invoices, materials, payrolls, records of personnel, conditions of employment and other data relating to all matters covered by this Agreement.

3.23 Anti-Boycott

If this Agreement has a total potential value of \$100,000 or more and if Vendor is a company with ten (10) or more employees, then pursuant to Idaho Code § 67-2346, Vendor affirmatively states that it does not boycott Israel and will not boycott Israel during the term of this

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Agreement. In this paragraph, the terms “company” and “boycott Israel” shall have the meanings described in Idaho Code § 67-2346.

3.24 Severability

If any part of this Agreement is held to be invalid or unenforceable, such holding will not affect the validity or enforceability of any other part of this Agreement so long as the remainder of the Agreement is reasonably capable of completion.

3.25 Entire Agreement

This Agreement contains the entire agreement of the parties and supersedes any and all other agreements or understandings, oral or written, whether previous to the execution hereof or contemporaneous herewith.

3.26 Non-Appropriation

Should funding become not available, due to lack of appropriation, the Owner may terminate this agreement upon 30 (thirty) days' notice.


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4 CONTRACT AGREEMENT

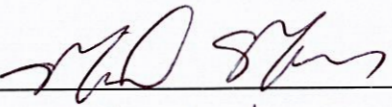
This agreement between the Local Government Cooperative (LGC), a purchasing program duly organized in Idaho (enabled by I.C. § 67-2807) and Chemung Supply Corporation, duly authorized to do business in the state of Idaho with Participating Entities (political subdivisions, government entities, or associations as defined in I.C. § 9-902.

The undersigned representatives of the Parties hereby acknowledge and agree to the terms and conditions of this Contract Agreement:

Local Government Cooperative

Signature: 
Printed Name: Nick Veldhouse
Title/Position: Director
Date/Time: 09/21/23 at 8:32 a.m. (MT)

Chemung Supply Corporation

Signature: 
Printed Name: Michael Menner
Title/Position: VP, Winter Products
Date/Time: 9/21/2023 10:48 AM EST



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HEADQUARTERS:
2420 CORNING ROAD
ELMIRA, NY 14903
PHONE: 607-733-5506
FAX: 607-732-5379

Chemung Supply Corporation Bid Response

***RE: Idaho Local Government Cooperative
Winter Maintenance Equipment and Products***

Issue Date: June 5, 2023

Questions Due: July 25, 2023

RFP Responses Due By: August 14, 2023 – 1:30 PM (MT)



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BID SUBMISSION PACKAGE
Request for Proposals for Snowplow and Grader Cutting Edges
Issued by The State of Vermont in collaboration with NASPO Value Point
Time and Date of Bid Opening: August 25, 2023 @ 1:30pm MT

Chemung Supply Corporation (aka Evolution Edges)	16-0380890
Firm Name	Federal Tax ID No.
2420 Corning Road	ELMIRA, NY 14903
Street Address/Mailing Address	City/State/Zip
607-733-5506/800-733-5508	607-732-5379
Area Code/Telephone (800 if available)	Fax
Corporation	www.chemungsupply.com
Entity Type	Website 1
mmenner@chemungsupply.com	www.evolutionedges.com
Email	Website 2
Mike Menner	VP, Winter Products
Contract Contact Name	Title
Signature	Date

Company Profile

1. **Company's Full Legal Name:** Chemung Supply Corporation
 - a. Address: 2420 Corning Road, Elmira, NY 14903
 - b. Contact: 607-733-5506/800-733-5508
 - c. Website: www.chemungsupply.com
2. **Manufacturing Facility:** Evolution Edges (A Division of Chemung Supply)
 - a. Address: 98 Philo Road West, Elmira, NY 14903
 - b. Contact: 607-733-5506/800-733-5508
 - c. Website: www.evolutionedges.com
3. **Company Ownership Structure:** Corporation
 - a. Owner – Marc Stemerman, President
4. **Company Size (# of Employees):** 67
5. **Proposal Contact Name:** Mike Menner, VP Winter Products



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- a. **Phone:** 607-733-5506
 - b. **Email:** mmenner@chemungsupply.com
6. How many years has your company been in the snow plow & grader edges industry?
- a. Chemung Supply, 1931 – 2023 = 92 years in business
 - b. Evolution Edges (a division of Chemung Supply), 2009 – 2023 = 14 years manufacturing blades
- I. **About Evolution Edges (A division of Chemung Supply)**
- A. **Experience and Qualifications**
1. **Provide evidence of your customers' satisfaction with your offered equipment and services.**

Evolution Edges, a division of Chemung Supply, takes pride in its role as a leading manufacturer of plow wear parts. Our commitment to meeting the plowing needs of our customers is unwavering, and we constantly strive to provide effective solutions. One of our core principles is offering high-quality products at competitive prices, ensuring that our customers receive exceptional value for their investment. Additionally, we understand the importance of timely delivery, and we surpass our competitors in delivering products within an impressive timeframe.

To enhance the overall plowing experience, we have expanded our product portfolio over the years. Our wear parts are designed to accommodate various plowing conditions, improving durability to minimize the need for frequent replacements. Furthermore, our products are engineered for easy installation, reducing labor requirements and minimizing the risk of injuries. We also prioritize the comfort of plow operators by developing parts that minimize vibration, resulting in a smoother and more pleasant driving experience.

In pursuit of our vision to be the leading provider of snow plow wear parts in the United States and surrounding areas, we have made significant investments. This includes equipping our personnel with the necessary skills and knowledge, as well as acquiring state-of-the-art equipment. Additionally, we have expanded our sales and support staff to foster stronger customer relationships and ensure a personalized experience. These strategic efforts have



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resulted in substantial growth for our company, as we continue to receive positive feedback from both our loyal customer base and an expanding list of new customers.

a. Describe your client retention rate during the past three (3) years.

Over the past three years, we are proud to report a client retention rate of 100%, a testament to our dedication to customer satisfaction. Even more remarkable is the fact that our customer base has grown by 123% during this period. This exceptional growth can be attributed to a combination of factors that have set us apart in the industry.

One of the key contributors to our success has been the ongoing investments we make in our products, equipment, and staff. By continuously improving and expanding our offerings, we ensure that we meet and exceed our customers' expectations. Our commitment to delivering quality solutions in a timely manner has been pivotal in building trust and fostering long-term relationships with our clients.

Another important factor in our growth is our focus on expanding our sales and support staff, as well as our distribution network. By strengthening our team, we can provide a high level of personalized service to our customers. Our sales and support staff take pride in their work and enjoy engaging with our customers.

The combination of a dedicated team, a wide variety of top-notch products, and an unwavering commitment to customer satisfaction has contributed to our remarkable client retention rate. As we continue to evolve and grow, we remain focused on exceeding our customers' expectations and further expanding our presence in the market.

b. Describe the results of any customer surveys your firm uses to assess client satisfaction.

In the plow wear parts market, client satisfaction is primarily tied to the functionality of our products in the field. As a manufacturer dedicated to providing new solutions for



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our customers' plowing needs, our sales staff regularly use surveys to evaluate the effectiveness and functionality of our products. This allows us to gather feedback, make necessary adjustments or improvements, and educate our customers on the available options and proper usage of our products.

One prime example of us utilizing surveys has been with our new reinforced carbide blade called The Sabre. The Sabre design improves wearability and is easier to handle compared to traditional plow blade setups, resulting in simplified and less frequent installations, and reduced frequency of replacements. Our sales team has used surveys to both develop and enhance The Sabre since its inception, while also educating our customers about its field performance.

As a result, The Sabre is now being used in 40 U.S. states and Canada (a significant increase from just 2 U.S. states three years ago). Its sales have experienced a remarkable 184% growth rate (and continues to grow rapidly), and our distributor network has expanded by 67%, all within a span of three years. This growth can be directly attributed to our customer-centric approach of fostering strong relationships and regularly assessing customer satisfaction through surveys.

c. Describe any Vendor performance ratings your firm has been assessed by a 3rd party, or ratings internal to your organization.

Based on previous trials of third-party surveys, we have found them to be ineffective in today's day and age where people are inundated with emails and media, making it challenging to elicit responses. Additionally, we have discovered that our customers value our approach to enhancing customer intimacy. Our objective is to establish strong relationships with our customers and regularly seek their feedback to improve our business operations and products. Below are some accomplishments that we are proud of, which serve as evidence that we are moving in the right direction:



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- On December 10, 2019, the Business Journal News Network presented Marc Stemerman of Chemung Supply Corporation, a Business Innovation Award for his company's commitment to innovation within their snow plow parts manufacturing division, Evolution Edges.
- NYSAOTSOH honored Chemung Supply with 2022 VISION Award.
- We have achieved 49% revenue growth in the last five years.
- Our distribution network has expanded by 67% in the last three years.
- We have maintained a 100% customer retention rate.
- Our customer base has grown by 123%.

d. Provide a brief history of your company.

Chemung Supply Corporation has been a family-run business since 1931, supplying municipalities in the northeast with all our highway supplies. We specialize in drainage pipe, guide rail & installation, sign posts, bridges, and winter wear parts. We continually strive to provide high-quality products and reliable services at competitive prices.

In 2009 Chemung Supply established Evolution Edges, its snow plow wear parts manufacturing facility. Evolution Edges primarily focuses on manufacturing high carbon steel and carbide-inserted snow plow blades, as well as plow shoes, curb guards, grader blades, loader blades and sander chains. We have become a trusted authority on quality edges and wear parts for highway departments, municipalities, and airports across the US. Our extensive product line of in-stock blades and edges ensures that you can quickly get back to business.

In 2020, we made a groundbreaking announcement that our manufacturing division Evolution Edges had acquired the patented Sabre® Blade System developed by Built Blades LLC. This acquisition enabled us to introduce a revolutionary solution to eliminate the traditional full-size steel cover blade. We take pride in being an award-winning



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company recognized for our commitment to innovation. Our dedicated team works tirelessly to ensure our customers have the best blade available in the market.

e. Describe your firm's growth during the past three (3) years.

Evolution Edges (a division of Chemung Supply), has experienced robust growth over the past three years. As we continue to invest in our personnel, equipment, products, and customer focus, we anticipate our growth to continue. Our ultimate objective is to become the leading provider of snow plow wear parts in the United States. The following numbers, previously mentioned, demonstrate the success of our efforts:

- On December 10, 2019, the Business Journal News Network presented Marc Stemerman of Chemung Supply Corporation, a Business Innovation Award for his company's commitment to innovation within their snow plow parts manufacturing division, Evolution Edges.
- NYSAOTSOH honored Chemung Supply with 2022 VISION Award.
- We have achieved a 49% revenue growth in the last five years.
- Our distribution network has expanded by 67% in the last three years.
- We have maintained a 100% customer retention rate.
- Our customer base has grown by 123%.

f. Describe your firm's experience performing the same or similar scope of work or providing the same or similar Deliverables to other public sector customers.

The foundation of Chemung Supply's customer base lies in the public sector. We have been selling to public sector customers since 1931, and more than 85% of our business comes from State DOTs, counties, towns, townships, airports, and military organizations. We possess extensive experience and value working with municipalities.



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B. Ability to Meet Scope of Work

1. Describe your plan for meeting the Master Agreement Objectives identified in Attachment B, Scope of Work.

Evolution Edges (a division of Chemung Supply) has been supplying snowplow blade cutting edges on cooperative contracts since 2016. During this time, our sales with cooperative contracts have grown by 1,169%, and we have expanded from serving 1 State DOT to 12 State DOTs and local municipalities within those States. These agencies rely on us to provide them with the plow cutting edges necessary for keeping the roads clean and safe during winter. We specialize in manufacturing and supplying cutting edges and wear parts to our customers. Our goal is to continue serving our existing customers by offering a wide range of products within each of these categories. We also aim to educate our customers about new products and value-added products. Moreover, we actively seek opportunities to engage with and educate new customers, with the aim of expanding our presence in the snow plow cutting edge market.

Since 2009, we have been providing our manufactured cutting edges in both the public and private sectors. As a result, we have a deep understanding of the product specifications required in the winter cutting edge market. Our products are made from raw materials that are certified by mills and vendors, and we subject them to regular testing by third-party agencies to ensure we meet the stringent industry specifications. At Evolution Edges, we continually invest in our equipment and personnel to improve efficiencies, maintain consistent quality, and expand our offerings, thereby providing solutions for our customers. We actively survey and communicate with our customers to ensure we meet their product needs and maintain satisfaction with the quality of our products.

Our track record of growth as a cutting edge vendor speaks for itself and we are excited to continue on this path. Currently, our sales team has our products being used and/or tested in 40 US States, as well as various locations in Canada. Cooperative



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contracts are an important way for us to continue our growth and provide our customers with quality products.

2. Describe your plan to meet Contractor Responsibilities

A. Certification

1. Manufacturer Work/Job Order Number

- Each bundle of blades we manufacture has a work order number printed on the sticker, which can be tied back to the work order at the plant. If any issues occur, the source of the issue can be identified and corrective action can be taken to prevent the issue from happening again.

2. Raw Material lot numbers

- All of our vendors provide mill certs with lot numbers that we can tie to our production.

3. Manufacturing Date

- Each bundle of blades we make has the manufacturing date and work order listed on a sticker that can be tied back to the production information at the plant.

4. Manufacturer Quality Inspection Manager with contact information

- Each shipment contains a packing list and bill of lading that can be tied back to the work order, the packaging person, and the person who manufactured the part. If an issue occurs, the associated salesperson of the customer will be contacted, and an investigation will be conducted to determine who made it, what may have happened, and how it passed our quality inspection process. A replacement part/parts will be sent right away.

5. Conformance to bid specifications

- Evolution Edges (a division of Chemung Supply) has been manufacturing cutting edges and associated wear parts since 2009, and we are intimately aware of the industry standard specifications required by our customers. We continually scrutinize our products to ensure that our customers receive cutting edges with the



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required bid specifications, and we are able to provide evidence supporting the fact that our products meet those specifications.

6. Raw Material Certifications of Analysis

- With every shipment of steel we receive from the mill and every shipment of tungsten carbide inserts from our vendor, we provide "Mill Certs" that certify the quality and specifications of the materials. These certificates are available upon request to our customers. As an extra measure to ensure the quality of our raw materials, we conduct random testing using an independent third-party laboratory. This testing verifies that the materials comply with the required specifications, further guaranteeing the integrity of our products. In addition to our own testing, we encourage our customers to conduct random tests on our products as well, allowing them to verify that our cutting edges meet their specific requirements. We are proud to state that we have not failed a test in the last decade of manufacturing cutting edges.

B. Painting – Evolution Edges applies a black rust-inhibiting paint to all sides of the blades to prevent rust during storage.

C. Chemical Analysis – Test ingots are taken at the mills upon pouring of the steel, and test certifications are provided to us with each shipment of raw materials we receive. These certifications are available upon request to any of our customers. The chemical analysis confirms to the industry standard specification listed in Section D – Chemical Composition.

D. Chemical Composition

1. Carbon Steel Cutting Edges – Evolution Edges manufactures its Carbon Steel Cutting Edges with industry standard specification high carbon steel directly sourced from the mills.
 - Material
1084/90 flat hot rolled steel. Brinell hardness range is 277-331.



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• Material Composition

Carbon -	.80 - .86
Manganese -	.60 - .80
Phosphorous -	.03 maximum
Sulfur -	.04 maximum
Silicon -	.25 maximum

2. Tungsten Carbide Inserts – Evolution Edges has established a valued partnership with a tungsten carbide manufacturer that has consistently delivered high-quality inserts, meeting industry specifications for over 10 years.

i. Plow Blade – Evolutions Edges manufactures its Tungsten Carbide cutting edges using industry standard specification hot-rolled steel conforming to S.A.E 1021 material.

Carbon -	.18 - .23
Manganese -	.60 - .90
Phosphorous -	.04 maximum
Silicon -	.05 maximum

ii. Tungsten Carbide Inserts – Evolution Edges procures tungsten carbide inserts fabricated of high-grade WC (tungsten carbide) stock, containing cobalt content between 11% and 12.5%. This exceeds the specified requirement..

Specific Gravity/Density -	14.3 – 14.6
Hardness -	88 – 89
Transverse Rupture Strength -	350,000 psi minimum

E. **Labeled Blades and Part Numbers** – Evolution Edges attaches labels to the end of each blade bundle and packages similar items together. The part numbers are listed on the blades and the associated packing lists.



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- F. **Delivery After Receipt of Order (ARO)** – Evolution Edges takes pride in its ability to deliver products faster than our competitors. Depending on the size of the order and time of year, we typically deliver between 15-60 days after receipt of order (ARO).
- G. **Delivery Requirements** – Evolution Edges will contact each customer prior to delivery to determine acceptable delivery hours and ensure that the customer is aware of the scheduled delivery.
- H. **Shipping Requirements** – Blades will be bundled in sections of similar parts and in a manner that allows for unloading using a forklift.
- I. **Ordering**
 - 1. No minimum orders are required under this contract, as defined in the Scope of Work.
 - 2. Options/Accessories/Attachments on ordered equipment shall include all standard items normally provided, as defined in the Scope of Work.
 - 3. Any trade-in allowances determined by the Contractor shall be deducted from the established current price before the discount is applied, as defined in the Scope of Work.
- J. **Changes in Contractor** – Evolution Edges will notify the Contracting Officer of any changes in the company’s status, such as mergers, sell-offs, discontinuation of equipment etc., as defined in the Scope of Work.
- K. **Contract Provisions for Orders Utilizing Federal Funds** – Evolution Edges will comply with any additional contractual requirements or certifications required pursuant to Appendix II to 2 Code of Federal Regulations Part 200, Contract Provisions for Non-Federal Entity Contracts Under Federal Awards.
- L. **Minimum Warranty** – Evolution Edges agrees to the minimum warranty for grader blades, as defined in the Scope of Work.
- M. **Quality of Parts** – Evolution Edges agrees to the specifications in the Scope of Work regarding quality of parts.



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- N. **Freight/Shipping/Set-up Fees** – Evolution Edges agrees to the terms regarding freight, shipping, and set-up fees, as defined in the Scope of Work.
- O. **Price Adjustments** – Evolution Edges agrees to the terms regarding price adjustments, as defined in the Scope of Work.
- P. **New Products** - Evolution Edges agrees to the terms regarding new products, as defined in the Scope of Work.
- Q. **Discontinued Products** - Evolution Edges agrees to the terms regarding discontinued product, as defined in the Scope of Work.

C. Warranties and Service

1. **What are your quality assurance measures and how are they handled in your organization?**

Evolution Edges (a division of Chemung Supply) has implemented a number of steps in the sales order entry and manufacturing processes to avoid product problems prior to shipment. These steps include:

- Randomly conducting independent steel and carbide tests as new raw materials arrive to ensure they meet the required specifications before manufacturing each product.
- Checking sales orders at multiple stages by different employees to ensure they match customer orders and requirements.
 - a. **Order Entry Stage** – When new orders are entered into our Globalshop ERP system, a second employee checks them to ensure correct entry. Then, they are sent to the associated salesperson for review, and finally, the order acknowledgement is sent to the customer for review, ensuring the correct parts were entered.
 - b. **Pre-Manufacturing Stage** – Work orders are created and entered into the manufacturing queue. They are checked by a product specialist to ensure the



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part drawings match the program in the associated manufacturing equipment/program.

- c. **Manufacturing Stage** – As the material is removed from the manufacturing equipment, our operators take measurements to ensure adherence to the specifications or drawings attached to each work order.
- d. **Pre-Shipment Stage** – Before loading the material onto a truck for delivery, the packagers inspect the product to ensure it adheres to the parts listed on the packing list.

When problems do occur with our products, we take the following steps:

- Investigate the issue that occurred and identify the cause.
- Prioritize the replacement of the affected product/s in the production queue and expedite shipment to the customer to avoid any service delays.
- Investigate and implement corrective actions to prevent the recurrence of the same issue in future production runs of the affected product.

2. Describe your customer service offerings, including availability of key personnel and help desk services.

Evolution Edges (a division of Chemung Supply) boasts a team of over 30 knowledgeable outside sales and Inside Customer Service support staff. With tenures ranging from 1 year to over 30 years of experience, our team is equipped to provide exceptional service. Our outside sales personnel are located throughout the U.S., each assigned dedicated customers, and are available to assist 24/7. Additionally, our inside customer support staff can be reached via email or phone at any time, ensuring continuous support. Even during non-business hours, our main office line is forwarded to a group of key inside support staff, and voicemails are emailed to each member, ensuring prompt service for any off-hour emergencies.



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As previously emphasized, our unwavering dedication is to provide our customers with the best customer service available in the cutting edge market. Throughout the years, we have successfully assisted our customers in numerous emergency situations. We have helped them in navigating through record snowfall events, where urgent availability of cutting edge parts was crucial, often when other vendors could not provide. To meet such demands, we maintain a diverse assortment of standard cutting edges in our stock, ensuring readiness for emergency situations. Furthermore, we are willing to adjust our production schedules to accommodate customers in dire need, resulting from unexpected snow events.

3. How do you assess customer satisfaction?

At Evolution Edges (a division of Chemung Supply), we prioritize customer satisfaction through continuous interaction and communication between our dedicated sales and service teams and our valued customers. We firmly believe in investing in the ongoing training and professional development of our staff to ensure they possess the expertise required to engage effectively with customers, provide comprehensive product information, and offer tailored solutions to their specific needs. The positive outcomes of our efforts are reflected in the notable accomplishments we have previously highlighted:

- On December 10, 2019, the Business Journal News Network presented Marc Stemerman of Chemung Supply Corporation, a Business Innovation Award for his company's commitment to innovation within their snow plow parts manufacturing division, Evolution Edges.
- NYSAOTSOH honored Chemung Supply with 2022 VISION Award.
- We have achieved a 49% revenue growth in the last five years.
- Our distribution network has expanded by 67% in the last three years.
- We have maintained a 100% customer retention rate.
- Our customer base has grown by 123%.



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These achievements serve as a testament to our unwavering commitment to delivering exceptional products and customer service. Moving forward, we remain dedicated to upholding these high standards and continually seeking new opportunities to exceed customer expectations. Our aim is to further solidify our reputation as a trusted provider of choice for plow wear parts in the industry.

4. Describe your customer website capabilities.

We are proud to offer three dedicated websites for our customers: www.chemungsupply.com, www.evolutionedges.com, and www.builtblades.com. Each website provides comprehensive company information, detailed product descriptions, and easy access to our contact information. To ensure that our customers have the most up-to-date information, we regularly update the websites whenever there are changes to our products or the introduction of new offerings. Additionally, we utilize various social media platforms to notify our customers of any website updates, ensuring that they are promptly informed of any changes.

Our websites feature a convenient "contact us" section, enabling users to submit inquiries and request further information. These requests are promptly received by multiple key service staff members, ensuring swift and thorough responses. Moreover, we prominently display any cooperative agencies we work with on all three websites, making it easily visible to customers interested in NASPO procurement options. We strive to make our websites user-friendly, informative, and responsive to our customers' needs.

5. Describe your return policy.

We prioritize addressing any issues promptly and efficiently. We stand behind the quality of our products and provide a warranty to our purchasers, assuring them that our products are free from material or manufacturing defects. In the event that a product fails under normal conditions of use, we will replace it free of charge. However, it's important to



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note that Evolution Edges will not be held responsible for any consequential or other damages arising from the use of our products.

If a customer wishes to return a product, we will carefully assess the reasons for the return and determine if it is justified. Should the return be deemed justified, we offer two options for resolution. Firstly, we will accept the return and provide a credit on the customer's account. Alternatively, we will replace the returned product with a corrected one, ensuring the customer receives a satisfactory solution.

Our goal is to ensure customer satisfaction and maintain the highest level of quality in our products. We value open communication and will work closely with our customers to resolve any issues in a fair and timely manner.

6. Describe your ordering process and methods of order submission, including any online system through which Purchasing Entities can place and track orders.

At Evolution Edges (a division of Chemung Supply), we have established a streamlined ordering process to ensure efficient and seamless transactions. Our primary method of receiving orders is through our dedicated outside sales team, who are directly assigned to each customer account. We believe in fostering strong relationships between our customers and our talented and knowledgeable sales representatives. Additionally, customers have the option to reach out to us via telephone contact with our main office or through our websites.

When a customer submits a request for information, it is promptly assigned to the salesperson responsible for their territory. The assigned salesperson will provide a detailed quote and directly receive the order from the customer. Once the order is received, it is forwarded to our main office for processing. Our team thoroughly vets the order to ensure accuracy and completeness before it is sent to our manufacturing facility for production. Our goal is to make the ordering process as smooth and convenient as possible, ensuring that our customers receive the products they need in a timely manner.



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7. Describe your ability to support a decentralized system of Orders submitted from many end users in multiple states and locations.

Since its inception, Evolution Edges (a division of Chemung Supply) has successfully processed orders through a decentralized system. To effectively manage orders submitted by many end users in multiple states and locations, we have strategically assigned specialized outside sales associates to cover different territories across the United States and Canada. This decentralized approach allows us to provide personalized support and ensure efficient communication throughout the order processing journey.

In addition to our dedicated sales associates, we have centralized specialists who oversee the management of incoming orders. These specialists possess comprehensive knowledge of our product lines and are adept at handling order processing tasks. We also have contract and product specialists who are well-versed in all our product offerings, enabling them to provide valuable assistance and guidance to our customers.

This combination of decentralized sales associates, centralized order management specialists, and knowledgeable contract specialists has proven highly effective in streamlining our order processing operations and ensuring clear communication regarding order timing to our valued customers. We are committed to delivering exceptional service and support to all our customers, no matter where they are located.

8. Geographic concerns: ability to service entire state.

Evolution Edges (a division of Chemung Supply) has a robust capability to serve customers across the entire United States and Canada without any geographic limitations. We have a proven track record of supplying and shipping our products to various locations throughout these regions for many years. As mentioned earlier, our products are currently being utilized or tested in 40 states across the U.S. and Canada. Our customers trust us as



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their go-to supplier for cutting edge wear parts, and we are equipped to meet their needs no matter where they are located.

9. Dealer distribution

Evolution Edges (a division of Chemung Supply) has made significant strides in expanding our dealer network throughout the United States and Canada. We have cultivated a strong network of over 45 distributors that rely on us for our quality products and timely deliveries. Our dedicated outside sales team consistently identifies potential dealers that specialize in the winter wear part niche and maintain valuable customer relationships that align with our product offerings.

In our pursuit of growth and market reach, we participate in numerous industry trade shows each year. These events provide us with opportunities to showcase our products, acquire new customers, and recruit prospective distributors to join our network.

Our distributors play a crucial role in our business, as we leverage their customer networks and relationships to educate end users about our products. With their support, we have successfully expanded our product offerings to areas where smaller municipal and private orders are prevalent.

To foster a mutually beneficial partnership with our dealers, we offer discounted pricing for higher volume stock orders. This not only helps optimize freight costs but also reduces overall expenses, making our products more accessible across the entire United States. We are committed to building strong relationships with our dealers, empowering them to serve their customers with confidence while expanding our market presence.

D. Promotion of a Cooperative Agreement with Idaho

1. Describe your company's experience working with contracting cooperatives.

Evolution Edges (a division of Chemung Supply) has been a trusted supplier of snowplow blade cutting edges through other cooperative contracts since 2016. Our



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partnership with cooperative contracts has yielded remarkable results, with sales growing by 1,169% and expanding our reach from serving 1 State DOT to 12 State DOTs through participating addendums. Throughout this period, we have gained valuable insights into the intricacies and standard requirements of working with cooperative contracts, such as regular quarterly sales reporting, usage fees, and advertising obligations. Our collaboration with cooperative contracts has been immensely beneficial, and we are excited to continue our growth under this agreement.

- 2. List the cooperatives through which you currently have a contract and provide sales volume information for each. Identify any restrictions on pricing and sales imposed by your other cooperative contracts.

NASPO cooperative Contract 29533 – 2016 to current

NASPO Sales	
2016	\$319,818.41
2017	\$40,129.49
2018	\$212,013.03
2019	\$2,004,536.00
2020	\$2,849,657.00
2021	\$2,189,239.00
2022	\$4,057,609.00

COSTARS Cooperative Contract 4600016620 – FEB 2023 to current

COSTARS Sales	
2023	\$195,342.64



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Sourcewell Cooperative Contract 080818-EVE – 2018 to 2022

Sourcewell Sales		
Jan. to Mar. 2019	\$5,648.63	\$52,977.78
Jul. to Sept. 2019	\$5,442.00	
Oct. to Dec. 2019	\$41,887.15	
Jan. to Mar. 2020	\$1,145.00	\$46,966.59
Jul. to Sept. 2020	\$2,061.00	
Oct. to Dec. 2020	\$43,760.59	
Jan. to Mar. 2021	\$65,955.14	\$635,159.52
Apr. to Jun. 2021	\$20,513.94	
Jul. to Sept. 2021	\$130,115.48	
Oct. to Dec. 2021	\$418,574.96	
Jan. to Mar. 2022	\$342,516.93	\$390,708.67
Apr. to Jun. 2022	\$48,191.74	

NASPO has been our primary cooperative purchasing agreement for larger municipalities across the U.S., and it holds the largest and fastest-growing presence. We have also collaborated with other cooperative agreements that cater to smaller localities, specifically those already entrenched in cooperatives targeting those areas. It is worth noting that there are no restrictions between the cooperatives we have worked with. Our experience has shown that each locality establishes its own regulations regarding the utilization of cooperatives, including whether they are permitted and which specific cooperatives can be employed. Our dedicated sales team diligently explores all avenues with our customers to determine the available tools for purchasing our products, actively advocating for cooperative agreements whenever it is a viable option.



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3. Describe how you intend to market your Master Agreement and encourage participation among potential Participating Entities, including state governments.

We have implemented several strategies to market our cooperative agreements and encourage participation among potential Participating Entities, including state governments. Our dedicated outside sales team has established strong relationships with municipalities, distributors, and state DOTs across the United States and Canada. By prioritizing customer intimacy and providing product samples for testing, we have rapidly expanded our customer base with our existing cooperative agreements. This approach has resulted in impressive sales growth of 1,169% and an increase from one state government to twelve state governments relying on our quality products, timely deliveries, and knowledgeable sales support team.

We have also significantly increased our presence at trade shows, averaging over 15 shows per year throughout the United States. We plan to continue expanding this effort to new territories and shows as we further expand. Notable shows we have attended or plan to attend this year include:

- North American Snow Conference – Omaha, NE
- Universal Truck Equipment Open House & Equipment Expo – Galesville, WI
- Minnesota Transportation Conference & Expo – St. Paul, MN
- APWA Michigan Great Lakes Expo – Acme, MI
- APWA Chicago Metro Chapter Expo – Chicago, IL
- Canada North Resources Expo – Prince George, BC
- WASHTO 2023 – Oahu, HI
- SIMA Snow & Ice Symposium – Hartford, CT
- Public Works Expo (PWX) – San Diego, CA
- NDOT Operations & Maintenance Conference – Kearny, NE
- APWA Snow & Ice Conference and National Show Rodeo – Loveland, CO



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- AASHTO Annual Meeting – Indianapolis, IN

All of our sales collateral and booth banners at these events prominently display Idaho LGC as a procurement avenue for Evolution Edges.

Lastly, our marketing department leverages various social media platforms such as Facebook and LinkedIn to inform both existing and potential customers about product availability. We utilize the contacts we establish at trade shows and through our sales team's networking efforts to expand our contact database. This allows us to regularly update contacts and provide information on purchasing opportunities.

4. Describe how you intend to encourage usage of your Master Agreement by Purchasing Entities.

In summary (from the previous section), we will promote the utilization of the Idaho LGC through a multifaceted approach. This includes fostering close interactions with our customers through our knowledgeable sales and support team, participating in industry trade shows across the United States and Canada to raise awareness about our products and Idaho LGC, and expanding our marketing strategies through social media, websites, marketing collateral, email campaigns, and the inclusion of Idaho LGC in trade magazine advertisements and mailers.

E. Business Profile

5. How many years has your company been in the snowplow and grader cutting edges industry?

Chemung Supply has been a trusted distributor of snowplow and grader cutting edges to municipalities in the northeastern US since 1931. In 2009, we expanded our operations with the establishment of Evolution Edges, our snow plow blade manufacturing facility. Evolution Edges specializes in the production of a wide range of cutting edges, including high carbon steel cutting edges, carbide inserted cutting edges, rubber cutting edges,



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loader edges, and specialized cutting edges tailored to meet our customers' specific requirements. Additionally, we offer an extensive selection of winter wear parts, such as plow shoes, plow guards, spreader chains, and customized plow wear parts. Over the years, Evolution Edges has successfully grown its sales territory and network, serving customers throughout the United States and Canada.

6. Has your company ever filed for Bankruptcy?

No, our company has never for Bankruptcy.

7. During the past 4 years what is your average dollar amount of sales in the United States?

Over the past 4 years, Chemung Supply has achieved an average total revenue of \$31 million in the United States. Specifically, the average revenue from cutting edges amounts to \$14 million. It is worth noting that sales of winter wear parts have experienced a significant growth of 49% during this period.

8. How long does it take to produce a typical piece of equipment (base model, not special order)?

The time required to produce cutting edges depends on the style and quantity requested. For an individual cutting edge, the manufacturing time can range from 2 minutes to 1 hour, depending on the specific type requested by the customer.

Evolution Edges specializes in manufacturing large volumes of cutting edges to fulfill the substantial orders from State DOTs. We take pride in our ability to supply these orders quicker than our competitors. Our goal is to maintain an average delivery time of 30 to 45 days, taking into account factors such as the time of year and the extent of snowfall across the United States.

To expedite shipping, we maintain a substantial stock of standard high-volume blades. This allows us to better manage any sudden influx of orders that may occur during



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a high snowfall season. Furthermore, we are committed to assisting our customers in times of emergency. If a situation arises that requires immediate attention, we will work closely with our production team to accommodate emergency quantities and provide prompt assistance to our customers.

9. Are all of your most popular products (base, model, not special order) maintained in inventory?

Evolution Edges consistently monitors our sales history and inventory levels to ensure that we have an adequate stock of our most popular wear parts. By analyzing sales data, we can adapt to changing trends in the cutting edge market and adjust our inventory production accordingly during the off-season to the most relevant products needed in anticipation of the coming winter. Additionally, our sales team maintains close communication with our customers and distributors to understand their winter requirements well in advance. To effectively manage our capacity and delivery timelines during the winter season, we offer early-season discount promotions. Our goal is to proactively meet the needs of our customers and provide timely delivery of our products.

10. Have you ever had a recall situation for any of your equipment?

No, we have never manufactured a product that required a recall.

11. Do you manufacturer, or your dealers in your network offer any value-added incentives to purchase such as seasonal sales?

Yes, we do. We provide promotions to our dealers and states during the off-season, typically in the spring, with the aim of streamlining logistics and generating larger orders for specialty blade and parts well in advance of the rush of the snow season. Customers who are able to forecast their needs early and maintain inventory product can take advantage of special discounts accordingly. These "Early-Order" promotions can be



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extremely beneficial for larger customers, as they offer more substantial discounts and allow for the production of large blade orders during the off-season.

If yes, how would you incorporate special sale situations in the contract?

If there are special sale situations or discounted offers available, they would be communicated directly to the customer by their assigned outside sales representative. These offers would be provided as discounted prices off the listed NASPO contract prices. The contract language already allows for flexibility in offering discounts from the listed prices. It's important to note that the pricing included in the NASPO contract covers the costs of shipping various quantities and types of blades to any state in the U.S. and Canada.

F. Management and Leadership

1. Is your dealer network in every state in the U.S. and U.S. properties?

Evolution Edges (a division of Chemung Supply) has over 45 distributors spread across 23 U.S. states and Canada (please refer to the attached Territory Map). Our target market primarily focuses on high snowfall states, and we have a strong presence in the Northeast, Midwest, Rocky Mountain territory and Northwest. In areas where we don't have distributors, we sell direct from Evolution Edges. Over the past few years, we have expanded our distributor network by 63%, and our outside sales and marketing teams continue to target distributors across the US and Canada through advertising, trade shows, and direct sales.

If not, in which areas do you lack coverage?

As a manufacturer, we have the ability to sell directly to any area across the U.S. and Canada, in addition to working with our distributor network. Our products are available for purchase in any state or region that requires snow plow wear parts, from large state DOTs to individual private customers. We do not have any limitations in terms of coverage.

2. Describe how your dealers are chosen?



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BUILTBLADES.COM

HEADQUARTERS:
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ELMIRA, NY 14903
PHONE: 607-733-5506
FAX: 607-732-5379

Our dealer selection process involves dealers reaching out to us expressing interest in our products, as well as us proactively reaching out to potential dealers who meet specific criteria aligned with our vision. Our outside sales team evaluates potential distributors based on several factors. First, they assess whether the distributor's product scope aligns with our offerings. Next, they consider the distributor's potential in helping us expand into under-utilized territories. Then, they assess the distributor's purchasing power to effectively stock and sell our products. Lastly, they ensure that there are no conflicts with existing distributor relationships we maintain. If all these criteria align with our requirements and we determine that a mutually beneficial relationship can be established, we proceed to test the distributor as a potential dealer.

3. Describe the type of training that is mandatory for the dealers to retain their ability to sell your equipment.

To equip our dealers with the necessary knowledge and information, we provide them with access to comprehensive marketing materials. These materials outline the various types of products we offer and provide detailed product specifications, enabling our dealers to meet any customer-specific requirements. Additionally, we provide pricing information for our full product line. Our outside sales personnel play a crucial role in maintaining a strong relationship with our distributors. They regularly visit our dealers, conducting in-depth training on the benefits and advantages of our different types of cutting edges options. Our sales team also ensures that dealers are well-informed about any special installation requirements associated with our products. By fostering regular communication and providing ongoing education, we empower our dealers with the expertise needed to effectively sell our equipment.

4. Are your dealers' considered employees or independently owned businesses?

Our dealers are considered independently owned businesses.



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- 5. Are the dealers visited by a regional/district managerial employee of the Supplier on a regular basis? (i.e., auditing, inspection of premises, reporting procedures) If the dealers are independently owned businesses, describe how sales are made and to whom payment is made when the contract is part of a cooperative and who provides the required usage reports. If payment is made to a dealer on your behalf, how is that addressed in your company's policies?**

Our dealers receive regular visits from the assigned outside sales representative as part of our strong and continuous communication strategy. These visits are supplemented by frequent phone and email communication to address any questions or emergencies. In situations where the sales representative is unavailable or unable to answer a question, our Internal product specialist team is available 24/7 to provide support.

Sales orders are initiated by the dealer and submitted to their assigned Evolution Edges Sales representative. The representative reviews the order and forwards it to our main office for entry into our ERP system, Globalshop. In most cases, sales made under a cooperative contract are directed to Evolution Edges (a division of Chemung Supply), and we handle the quarterly usage reports. However, if a distributor holds a direct contract with Idaho LGC, they are responsible for managing the sales order from their customer, invoicing their customer, and providing the usage reports for the cooperative sale. If the distributor needs to purchase the products from us, they will place an order, and we will manufacture, ship, and invoice the distributor directly. Our company policies are designed to address payment processes and ensure clear communication between all parties involved.

- 6. Will you offer discounts on your extended warranties?**

Not applicable.



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- a. **If yes, please include in your response the types of the extended warranties and the terms.**
- b. **If no, still include the types and terms of your extended warranty plans.**

Extended warranties are not typical nor required in the cutting edge market, due to the nature of the products being wear parts with a short useful life.

G. Value Add Features

7. Describe your firm's offered value add goods and services.

In addition to snowplow and grader cutting edges, Evolution Edges (a division of Chemung Supply) provides a wide range of additional wear parts that are essential for protecting plows and are often sold together with the cutting edges. These parts include snow plow shoes, wear plates, plow markers, curb guards, nose pieces, hardware kits, and custom boxing/packaging. We stock and manufacture a wide variety of both steel plow shoes and cast iron/hardened plow shoes, which contribute to prolonging the lifespan and protecting a plow from damage. Additionally, we manufacture spreader chains that facilitate the efficient distribution of salt through the spreaders. Spreader chains are highly sought-after wear parts that assist our customers in maintaining clear roads during winter.

EVOLUTION EDGES - CUTTING EDGE IDAHO LGC PRICING
RELIANT OSCILLATING FLEX KIT (JOMA BLADE ALTERNATIVE)

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP PRICE
EFLEXKIT-8'SHP	8 FT RELIANT - FULL KIT - (4', 4')	\$2,379.72	\$2,974.65
EFLEXKIT-9'SHP	9 FT RELIANT - FULL KIT - (3', 3', 3')	\$2,677.19	\$3,346.48
EFLEXKIT-10'SHP	10 FT RELIANT - FULL KI - (3', 3', 4')	\$2,974.65	\$3,718.31
EFLEXKIT-11'SHP	11 FT RELIANT - FULL KIT - (3', 4', 4')	\$3,272.12	\$4,090.14
EFLEXKIT-12'SHP	12 FT RELIANT - FULL KIT - (4', 4', 4')	\$3,569.58	\$4,461.98
EFLEXKIT-14'SHP	14 FT RELIANT - FULL KIT - (4', 4', 3', 3')	\$4,164.51	\$5,205.64
EFLEXKIT-8'REPLKT	8 FT RELIANT - REPLACEMENT KIT - (4', 4')	\$1,697.05	\$2,121.31
EFLEXKIT-9'REPLKT	9 FT RELIANT - REPLACEMENT KIT - (3', 3', 3')	\$1,830.05	\$2,287.56
EFLEXKIT-10'REPLKT	10 FT RELIANT - REPLACEMENT KIT - (3', 3', 4')	\$1,963.05	\$2,453.81
EFLEXKIT-11'REPLKT	11 FT RELIANT - REPLACEMENT KIT - (3', 4', 4')	\$2,096.05	\$2,620.06
EFLEXKIT-12'REPLKT	12 FT RELIANT - REPLACEMENT KIT - (4', 4', 4')	\$2,229.05	\$2,786.31
EFLEXKIT-14'REPLKT	14 FT RELIANT - REPLACEMENT KIT - (4', 4', 3', 3')	\$2,495.05	\$3,118.81

FULL KIT = Adapter Blades, Flex Blades, Heavy Duty Cast Carbide Curb Guards, Hardware Box
 REPLACEMENT KIT = Flex Blades, Heavy Duty Cast Carbide Curb Guards, Hardware Box

FLEX OSCILLATING BLADE COMPONENT (JOMA BLADE ALTERNATIVE)

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP PRICE
EFLEXOSC-36	RELIANT 36" INDIVIDUAL FLEX OSCILLATING BLADE	\$396.00	\$495.00
EFLEXOSC-48	RELIANT 48" INDIVIDUAL FLEX OSCILLATING BLADE	\$528.00	\$660.00
EFLEX-36	RELIANT 3FT STEEL ADAPTER BLADE	\$190.19	\$237.73
EFLEX-36CB	RELIANT 3FT STEEL ADAPTER BLADE - W/CARBIDE INSERTS	\$434.07	\$542.59
EFLEXCLAMP-36	RELIANT 3FT CLAMP BLADE	\$50.75	\$63.44
EFLEX-48	RELIANT 4FT STEEL ADAPTER BLADE	\$224.89	\$281.11
EFLEX-48CB	RELIANT 4FT STEEL ADAPTER BLADE - W/CARBIDE INSERTS	\$536.64	\$670.80
EFLEXCLAMP-48	RELIANT 4FT CLAMP BLADE	\$61.46	\$76.83
EGRD-FLEX-L	RELIANT GRD 3/4X6X21 LEFT - STANDARD CURB GUARD	\$107.45	\$134.31
EGRD-FLEX-R	RELIANT GRD 3/4X6X21 RIGHT - STANDARD CURB GUARD	\$107.45	\$134.31
EGRD-PWRFLEX-L	CURB ARMOR 1X6X21 LEFT - HEAVY DUTY CAST CARBIDE CURB GUARD	\$250.00	\$312.50
EGRD-PWRFLEX-R	CURB ARMOR 1X6X21 RIGHT - HEAVY DUTY CASH CARBIDE CURB GUARD	\$250.00	\$312.50
EGRD-PWRFLEX-S	CURB ARMOR 1X6X22 STRAIGHT - HEAVY DUTY CAST CARBIDE FRONT GUARD	\$215.89	\$269.86

CARBIDE BLADES - STANDARD TUNGSTEN CARBIDE INSERTS (.635"X.356X1")

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP PRICE
ECBTSPCA-21360	STD CB 3/4X6X36 STANDARD CARBIDE INSERTED BLADE - 36" 2GA	\$225.88	\$282.35
ECBTSPCA-21480	STD CB 3/4X6X48 STANDARD CARBIDE INSERTED BLADE - 48" 2GA	\$300.00	\$375.00
ECBTSPCA-20607	STD CB 3/4X6X60 STANDARD CARBIDE INSERTED BLADE - 60" 2GA	\$391.00	\$488.75
ECBTSPCA-21720	STD CB 3/4X6X72 STANDARD CARBIDE INSERTED BLADE - 72" 2GA	\$502.25	\$627.81
ECBTSPCA-22360	STD CB 3/4X6X36 STANDARD CARBIDE INSERTED BLADE - 36" 1.5GA	\$225.88	\$282.35
ECBTSPCA-22480	STD CB 3/4X6X48 STANDARD CARBIDE INSERTED BLADE - 48" 1.5GA	\$300.00	\$375.00
ECBTSPQE-20686	STD CB 3/4X6X60 STANDARD CARBIDE INSERTED BLADE - 60" 1.5GA	\$391.00	\$488.75
ECBTSPCA-21721	STD CB 3/4X6X72 STANDARD CARBIDE INSERTED BLADE - 72" 1.5GA	\$502.25	\$627.81
ECBTSPCA-2801	STD CB 7/8X5X36 STANDARD CARBIDE INSERTED BLADE - 36" 1.5GA	\$226.15	\$282.69
ECBTSPCA-2802	STD CB 7/8X5X48 STANDARD CARBIDE INSERTED BLADE - 48" 1.5GA	\$307.69	\$384.62
ECBTSPCA-2821	STD CB 7/8X5X36 STANDARD CARBIDE INSERTED BLADE - 36" 1.5GA W/BEVEL	\$242.54	\$303.17
ECBTSPCA-2820	STD CB 7/8X5X48 STANDARD CARBIDE INSERTED BLADE - 48" 1.5GA W/BEVEL	\$323.38	\$404.23

CARBIDE BLADES - TALL TUNGSTEN CARBIDE INSERTS (.750"X.356X1")

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP PRICE
ECBTSPCA-2615	STD CB 3/4X6X36 TALL CARBIDE INSERTED BLADE - 36" 2GA	\$256.43	\$320.54
ECBTSPCA-2616	STD CB 3/4X6X48 TALL CARBIDE INSERTED BLADE - 48" 2GA	\$341.91	\$427.38
ECBTSPCA-2632	STD CB 3/4X6X60 TALL CARBIDE INSERTED BLADE - 60" 2GA	\$434.23	\$542.79
ECBTSPCA-2633	STD CB 3/4X6X72 TALL CARBIDE INSERTED BLADE - 72" 2GA	\$557.63	\$697.04
ECBTSPCA-2618	STD CB3/4X6X36 TALL CARBIDE INSERTED BLADE - 36" 1.5GA	\$256.43	\$320.54
ECBTSPCA-2619	STD CB3/4X6X48 TALL CARBIDE INSERTED BLADE - 48" 1.5GA	\$341.91	\$427.38
ECBTSPCA-2660	STD CB3/4X6X60 TALL CARBIDE INSERTED BLADE - 60" 1.5GA	\$434.23	\$542.79
ECBTSPCA-2672	STD CB3/4X6X72 TALL CARBIDE INSERTED BLADE - 72" 1.5GA	\$557.63	\$697.04
ECBTSPCA-2807	STD CB 7/8X5X36 TALL CARBIDE INSERTED BLADE - 36" 1.5GA	\$242.57	\$303.21
ECBTSPCA-78548	STD CB 7/8X5X48 TALL CARBIDE INSERTED BLADE - 48" 1.5GA	\$352.49	\$440.62
ECBTSPCA-2805	STD CB 7/8X5X36 TALL CARBIDE INSERTED BLADE - 36" 1.5GA W/BEVEL	\$266.40	\$333.00
ECBTSPCA-2806	STD CB 7/8X5X48 TALL CARBIDE INSERTED BLADE - 48" 1.5GA W/BEVEL	\$346.46	\$433.08

PICK BLADE PRICING (ICE BLADE ALTERNATIVE)

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP PRICE
ECBPICK-78636-2GA	PICK CB 7/8X6X36 DOME INS	\$363.63	\$454.54
ECBPICK-78648-2GA	PICK CB 7/8X6X48 DOME INS	\$506.75	\$633.43
ECBPICK-78636-1.5GA	PICK CB 7/8X6X36 DOME INS	\$363.63	\$454.54
ECBPICK-78648-1.5GA	PICK CB 7/8X6X48 DOME INS	\$506.75	\$633.43
ECBPICK-78536	PICK CB 7/8X5X36 DOME INS	\$381.27	\$476.59
ECBPICK-78548	PICK CB 7/8X5X48 DOME INS	\$498.22	\$622.78
ECBPICK-78536-BV	PICK CB 7/8X5X36 DOME INS W/BEVEL	\$464.36	\$580.45
ECBPICK-78548-BV	PICK CB 7/8X5X48 DOME INS W/BEVEL	\$617.41	\$771.76
EGRD-PICK-BR	7/8X6X22 PICKGRDW/BAR DOME INS 1.5GA	\$281.48	\$351.85
EGRD-PICK-BR2	7/8X6X22 PICKGRDW/BAR DOME INS 2GA	\$281.48	\$351.85

COVER BLADES - STANDARD HIGH CARBON 1084 STEEL

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE(/FT)	2023 List/MSRP PRICE (/FT)
STEEL THICKNESS & WIDTH (PER FOOT PRICING) (COUNTERSUNK HOLES ADD 30%)	1/2X6 STEEL	\$15.14	\$18.93
	1/2X8 STEEL	\$20.39	\$25.48
	5/8X6 STEEL	\$17.98	\$22.47
	5/8X8 STEEL	\$22.12	\$27.65
	3/4X6 STEEL	\$23.27	\$29.08
	3/4X8 STEEL	\$31.33	\$39.16
	1X8 STEEL	\$55.14	\$68.93
	1/2X6 STEEL 4PC V-PLOW KIT W/CENTER PIECES	\$32.94	\$26.35
	5/8X6 STEEL 4PC V-PLOW KIT W/CENTER PIECES	\$38.45	\$30.76
	3/4X6 CARBIDE 4PC V-PLOW KIT W/CENTER PIECES	\$97.05	\$77.64

GRADER BLADES - STANDARD HIGH CARBON 1084 STEEL & HEAT TREATED

TYPE	DESCRIPTION	2023 Idaho	2023
		LGC	List/MSRP
		PRICE(/FT)	PRICE (/FT)
GRADER BLADE - STANDARD STEEL	5/8" X 6" CURVED DOUBLE BEVEL	\$22.35	\$27.93
	5/8" X 8" CURVED DOUBLE BEVEL	\$29.80	\$37.24
	3/4" X 6" CURVED DOUBLE BEVEL	\$29.86	\$37.32
	3/4" X 8" CURVED DOUBLE BEVEL	\$37.94	\$47.42
GRADER BLADES - HEAT TREATED	5/8" X 6" CURVED DOUBLE BEVEL - HEAT TREATED	\$29.33	\$36.66
	5/8" X 8" CURVED DOUBLE BEVEL - HEAT TREATED	\$39.08	\$48.85
	3/4" X 6" CURVED DOUBLE BEVEL - HEAT TREATED	\$35.10	\$43.88
	3/4" X 8" CURVED DOUBLE BEVEL - HEAT TREATED	\$49.61	\$62.02

RUBBER BLADES - 1"X3" SLOTTED HOLES

PART #	PRODUCT DESCRIPTION	2023	2023
		NASPO	List/MSRP
		PRICE	PRICE
ERBL8	1.5"X8"X (LET US KNOW LENGTH AND PUNCH PATTERN)	\$39.82	\$49.77
ERBL10	1.5"X10"X (LET US KNOW LENGTH AND PUNCH PATTERN)	\$47.10	\$58.88

WOLVERINE STINGER BLADES, BITS & BLOCKS

PART #	PRODUCT DESCRIPTION	2023	2023
		NASPO	List/MSRP
		PRICE	PRICE
BLSCRF9	WOLVERINE STINGER 1.25X5X36-5/8BT - HEAVY DUTY	\$721.84	\$902.30
BLSCRF10	WOLVERINE STINGER 1.25X5X48-5/8BT - HEAVY DUTY	\$922.35	\$1,152.93
BLSCRF16	WOLVERINE STINGER BIT C-87KCSB-SR EQUIVALENT	\$27.22	\$34.03
BLSCRF8	WOLVERINE STINGER REPLACEMENT BLOCK BL C-87GB EQUIVALENT	\$19.38	\$24.23

EVOLUTION EDGES - SABRE IDAHO LGC PRICING

SABRE STANDARD

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-36	SABRE STANDARD BLADE / 36" / 3-3-12"	\$405.00	\$506.25
EBT-SAB-36-MR	SABRE STANDARD BLADE / 36" / 3-3-12" / RH MITRE	\$405.00	\$506.25
EBT-SAB-36-ML	SABRE STANDARD BLADE / 36" / 3-3-12" / LH MITRE	\$405.00	\$506.25
EBT-SAB-48	SABRE STANDARD BLADE / 48" / 3-3-12"	\$540.00	\$675.00
EBT-SAB-48-MR	SABRE STANDARD BLADE / 48" / 3-3-12" / RH MITRE	\$540.00	\$675.00
EBT-SAB-48-ML	SABRE STANDARD BLADE / 48" / 3-3-12" / LH MITRE	\$540.00	\$675.00
EBT-SAB-44	SABRE STANDARD BLADE / 44" / 3-3-12"	\$495.00	\$618.75
EBT-SAB-44-MR	SABRE STANDARD BLADE / 44" / 2-4-4" / RH MITRE	\$495.00	\$618.75
EBT-SAB-44-ML	SABRE STANDARD BLADE / 44" / 2-4-4" / LH MITRE	\$495.00	\$618.75

SABRE HEAVY-DUTY

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-36-HD	SABRE HEAVY-DUTY BLADE / 36" / 3-3-12"	\$495.00	\$618.75
EBT-SAB-36-HD-MR	SABRE HEAVY-DUTY BLADE / 36" / 3-3-12" / RH MITRE	\$495.00	\$618.75
EBT-SAB-36-HD-ML	SABRE HEAVY-DUTY BLADE / 36" / 3-3-12" / LH MITRE	\$495.00	\$618.75
EBT-SAB-48-HD	SABRE HEAVY-DUTY BLADE / 48" / 3-3-12"	\$660.00	\$825.00
EBT-SAB-48-HD-MR	SABRE HEAVY-DUTY BLADE / 48" / 3-3-12" / RH MITRE	\$660.00	\$825.00
EBT-SAB-48-HD-ML	SABRE HEAVY-DUTY BLADE / 48" / 3-3-12" / LH MITRE	\$660.00	\$825.00
EBT-SAB-44-HD	SABRE HEAVY-DUTY BLADE / 44" / 2-4-4"	\$605.00	\$756.25
EBT-SAB-44-HD-MR	SABRE HEAVY-DUTY BLADE / 44" / 2-4-4" / RH MITRE	\$605.00	\$756.25
EBT-SAB-44-HD-ML	SABRE HEAVY-DUTY BLADE / 44" / 2-4-4" / LH MITRE	\$605.00	\$756.25

SABRE UNDERBODY

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-36-UB	SABRE UNDERBODY / 36" / 3-3-6"	\$540.00	\$675.00
EBT-SAB-48-UB	SABRE UNDERBODY / 48" / 3-3-6"	\$720.00	\$900.00
EBT-SAB-36-UB-8	SABRE UNDERBODY / 36" / 3-3-6" - 8" HIGH	\$540.00	\$675.00
EBT-SAB-48-UB-8	SABRE UNDERBODY / 48" / 3-3-6" - 8" HIGH	\$720.00	\$900.00
EBT-SAB-36-UB-SHARQ	SABRE UNDERBODY / 36" / 3-3-6" - SHARQ	\$540.00	\$675.00
EBT-SAB-48-UB-SHARQ	SABRE UNDERBODY / 48" / 3-3-6" - SHARQ	\$720.00	\$900.00

SABRE LOW CLEARANCE UNDERBODY

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-36-UB-V3	SABRE LOW CLEARANCE UNDERBODY BLADE / 4"H / 36" / 3-3-6"	\$540.00	\$675.00
EBT-SAB-48-UB-V3	SABRE LOW CLEARANCE UNDERBODY BLADE / 4"H / 48" / 3-3-6"	\$720.00	\$900.00

SABRE PICK-UP BLADE KITS (PICK-UP PLOWS)

SABRE V-BLADE KITS

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SVB-86	8'6" SABRE V-BLADE KIT	\$1,300.00	\$1,625.00
EBT-SVB-86CB	8'6" SABRE V-BLADE KIT W/CARBIDE CENTERS	\$1,430.00	\$1,787.50
EBT-SVB-96	8'6" SABRE V-BLADE KIT	\$1,460.00	\$1,825.00
EBT-SVB-96CB	9'6" SABRE V-BLADE KIT W/CARBIDE CENTERS	\$1,570.00	\$1,962.50
EBT-SVB-106	10'6" SABRE V-BLADE KIT	\$1,570.00	\$1,962.50
EBT-SVB-106CB	10'6" SABRE V-BLADE KIT W/CARBIDE CENTERS	\$1,700.00	\$2,125.00
EBT-SVB-B82DXT	8'2" BOSS DXT SABRE V-BLADEKIT	\$1,300.00	\$1,625.00
EBT-SVB-B82	8'2" BOSS VXT SABRE V-BLADEKIT	\$1,300.00	\$1,625.00
EBT-SVB-B92DXT	9'2" BOSS DXT SABRE V-BLADEKIT	\$1,400.00	\$1,750.00
EBT-SVB-B92	9'2" BOSS VXT SABRE V-BLADEKIT	\$1,400.00	\$1,750.00
EBT-SVB-B102DXT	10'2" BOSS DXT SABRE V-KIT	\$1,950.00	\$2,437.50
EBT-SVB-B10VXT	10'2" BOSS VXT SABRE V-KIT	\$1,950.00	\$2,437.50
EBT-SVB-NP-L	SABRE V-BLADE NOSE PIECE LEFT	\$178.00	\$222.50
EBT-SVB-NP-R	SABRE V-BLADE NOSE PIECE RIGHT	\$178.00	\$222.50
EBT-SVB-NP-L-C	SABRE V-BLADE NOSE PIECE LEFT -CARBIDE	\$234.00	\$292.50
EBT-SVB-NP-R-C	SABRE V-BLADE NOSE PIECE RIGHT - CARBIDE	\$234.00	\$292.50

SABRE FISHER

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-F96X	SABRE BLADE KIT 96" FISHER X	\$1,100.00	\$1,375.00
EBT-SAB-F96XLS	SABRE KIT 96" FISHER XLS 2PC	\$1,100.00	\$1,375.00
EBT-SAB-102-F	SABRE BLADE KIT 102" FISHER	\$1,170.00	\$1,462.50
EBT-SAB-102-FMM	SABRE BLADE KIT102 FISHER MMII	\$1,170.00	\$1,462.50
EBT-SAB-FMC9	SABRE BLADE KIT-108" FISHER MC	\$1,240.00	\$1,550.00
EBT-SAB-FMC9-HD	SABRE HEAVYDUTY BLADEKIT-108	\$1,516.00	\$1,895.00
EBT-SAB-FMC10	SABRE BLADE KIT 120" FISHER MC	\$1,375.00	\$1,718.75
EBT-SAB-FMC10-HD	SABRE BLADE KIT 120" FISHER MC - HD	\$1,685.00	\$2,106.25

SABRE WESTERN

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-90-WP	SABRE KIT - 90" WESTERN PRO	\$1,032.00	\$1,290.00
EBT-SAB-90-WWO	SABREBLADEKIT 90" WESTWIDEOUT	\$1,032.00	\$1,290.00
EBT-SAB-96-WWO	SABRE BLADE 96" WESTERWIDEOUT	\$1,100.00	\$1,375.00
EBT-SAB-WPP8-HD	SABRE BLADE KIT 96" WESTPRO+	\$1,350.00	\$1,687.50
EBT-SAB-102-WP	SABREBLADEKIT 102" WESTPRO	\$1,170.00	\$1,462.50
EBT-SAB-102-WPP	SABREBLADEKIT 102" WESTPRO+	\$1,170.00	\$1,462.50
EBT-SAB-108WPP	SABRE BLADE KIT-108" WESTPRO+	\$1,240.00	\$1,550.00
EBT-SAB-108WPP-HD	SABREBLADEKIT 108" WESTPRO+ HD	\$1,516.00	\$1,895.00
EBT-SAB-WPP10-HD	SABRE BLADE KIT 120" WESTPRO+	\$1,684.00	\$2,105.00

OTHER SABRE PICK-UP KITS - MISC

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SVB-106MEYER	SABRE KIT 106 MEYER 2PC	\$1,230.00	\$1,537.50
EBT-SAB-108-BOSS	SABREBLADEKIT 108" BOSS	\$1,238.00	\$1,547.50
EBT-SAB-108-BOSS-B12	SABRE BLADE-108" BOSS 1/2" BLT	\$1,238.00	\$1,547.50
EBT-SAB-96J	SABRE BLADE KIT-96" JJAG	\$1,100.00	\$1,375.00

SABRE WING BLADE

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-36-WING	SABRE WING BLADE 3/4"/6"H/36"/ 3-3-12	\$597.00	\$746.25
EBT-SAB-36-WING-MR	SABRE WING BLADE 3/4"/6"H/36"/ 3-3-12	\$597.00	\$746.25
EBT-SAB-48-WING	SABRE WING BLADE 3/4"/6"H/48"/ 3-3-12	\$796.00	\$995.00
EBT-SAB-48-WING-MR	SABRE WING BLADE 3/4"/6"H/48"/ 3-3-12	\$796.00	\$995.00
EBT-SAB-WP-24-WING-H	SABRE WEARPLATE 3/4"/6"H/24"/ 3-3-12 WING HIGH	\$400.00	\$500.00
EBT-SAB-36-WING-8	SABRE WING BLADE 3/4"/8"H/36"/ 3-3-12	\$597.00	\$746.25
EBT-SAB-36-WING-8MR	SABRE WING BLADE 3/4"/8"H/36"/ 3-3-12	\$597.00	\$746.25
EBT-SAB-48-WING-8	SABRE WING BLADE 3/4"/8"H/48"/ 3-3-12	\$796.00	\$995.00
EBT-SAB-48-WING-8MR	SABRE WING BLADE 3/4"/8"H/48"/ 3-3-12	\$796.00	\$995.00
EBT-SAB-WP-24-WING-8H	SABRE WEARPLATE 3/4"/8"H/24"/ 3-3-12 WING HIGH	\$400.00	\$500.00

SABRE VST STEALTH - HD VIBRATION SUPPRESSION TECHNOLOGY

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EVST-SAB-3615	SABRE STEALTH - 3' RUBBER ENCASED SABRE 1.5GA SHP	\$597.00	\$746.25
EVST-SAB-4815	SABRE STEALTH - 4' RUBBER ENCASED SABRE 1.5GA SHP	\$796.00	\$995.00
EVSTKIT-SAB-120	SABRE STEALTH - 10' KIT 1.5GA SHP	\$1,990.00	\$2,487.50
EVSTKIT-SAB-132	SABRE STEALTH - 11' KIT 1.5GA SHP	\$2,189.00	\$2,736.25
EVSTKIT-SAB-144	SABRE STEALTH - 12' KIT 1.5GA SHP	\$2,388.00	\$2,985.00

SABRE GRADER

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-36-UB	SABRE GRADER 5"H/36"/ 3-3-6	\$540.00	\$675.00
EBT-SAB-48-UB	SABRE GRADER 5"H/48"/ 3-3-6	\$720.00	\$900.00
EBT-SAB-36-UB-LC	SABRE LOW CLEARANCE GRADER BLADE/ 4H"/36"/3-3-6"	\$540.00	\$675.00
EBT-SAB-48-UB-LC	SABRE LOW CLEARANCE GRADER BLADE/ 4H"/48"/3-3-6"	\$720.00	\$900.00
EBT-SAB-36-UB-8	SABRE UNDERBODY / 36" / 3-3-6" - 8" HIGH	\$540.00	\$675.00
EBT-SAB-48-UB-8	SABRE UNDERBODY / 48" / 3-3-6" - 8" HIGH	\$720.00	\$900.00

SABRE WEAR PLATES

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-WP-24-H	SABRE WEAR PLATE / 24" / HIGH ANGLE	\$395.00	\$493.75
EBT-SAB-WP-24-L	SABRE WEAR PLATE / 24" / LOW ANGLE	\$395.00	\$493.75
EBT-SAB-WP-24-8-H	SABRE WEAR PLATE / 24" / HIGH ANGLE / 8" PUNCH	\$395.00	\$493.75
EBT-SAB-WP-24-8-L	SABRE WEAR PLATE / 24" / LOW ANGLE / 8" PUNCH	\$395.00	\$493.75
EBT-SAB-WP-H	SABRE WEAR PLATE / 18" / HIGH ANGLE	\$297.00	\$371.25
EBT-SAB-WP-L	SABRE WEAR PLATE / 18" / LOW ANGLE	\$297.00	\$371.25
EBT-SAB-WP-8-H	SABRE WEAR PLATE / 18" / HIGH ANGLE / 8" PUNCH	\$297.00	\$371.25
EBT-SAB-WP-8-L	SABRE WEAR PLATE / 18" / LOW ANGLE / 8" PUNCH	\$297.00	\$371.25
EBT-SAB-WP-BOSS	SABRE WEAR PLATE / 14" / BOSS PUNCH	\$230.00	\$287.50

SABRE WEAR PLATE - CURB GUARDS

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-WPCG-H-L	SABRE WEAR PLATE CURB GUARD / 24" / HIGH ANGLE / LEFT	\$454.00	\$567.50
EBT-SAB-WPCG-H-R	SABRE WEAR PLATE CURB GUARD / 24" / HIGH ANGLE / RIGHT	\$454.00	\$567.50
EBT-SAB-WPCG-L-L	SABRE WEAR PLATE CURB GUARD / 24" / LOW ANGLE / LEFT	\$454.00	\$567.50
EBT-SAB-WPCG-L-R	SABRE WEAR PLATE CURB GUARD / 24" / LOW ANGLE / RIGHT	\$454.00	\$567.50

NEW SABRE MULTI-TOOL - MULTI-FUNCTION CURB GUARD AND WEAR PLATE

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-MULTITOOL	SABRE MULTITOOL 3/4X8X6 5/8 BOLT	\$150.00	\$187.50
EBT-SAB-MULTITOOL-34	SABRE MULTITOOL 3/4X8X6 3/4 BOLT	\$150.00	\$187.50

SABRE NOSE PIECES

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-SAB-NP-880	SABRE NOSE PIECE / EVEREST	\$143.00	\$178.75
EBT-SAB-NP-840	SABRE NOSE PIECE / TENCO (POST 1984)	\$112.00	\$140.00
EBT-SAB-NP-810	SABRE NOSE PIECE / FRINK / HENDERSON	\$148.00	\$185.00
EBT-SAB-NP-800	SABRE NOSE PIECE / VIKING (POST 2000)	\$143.00	\$178.75

SABRE CURB GUARDS

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-CG-HD-R	HEAVY-DUTY CURB GUARD / RIGHT	\$195.00	\$243.75
EBT-CG-HD-L	HEAVY-DUTY CURB GUARD / LEFT	\$195.00	\$243.75
EBT-CG-HD-R-8	HEAVY-DUTY CURB GUARD / RIGHT / 8" PUNCH	\$195.00	\$243.75
EBT-CG-HD-L-8	HEAVY-DUTY CURB GUARD / LEFT / 8" PUNCH	\$195.00	\$243.75
EBT-CG-MD	MEDIUM DUTY CURB GUARD	\$150.00	\$187.50

SABRE PLOW SHOES

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-CWS-55	55 DEGREE CARBIDE WEAR SHOE (2" BASE)	\$235.00	\$293.75
EBT-CWS-55-V2	55 DEGREE CARBIDE WEAR SHOE (1" BASE)	\$222.00	\$277.50
EBT-CWS-65	65 DEGREE CARBIDE WEAR SHOW (2" BASE)	\$235.00	\$293.75
EBT-CWS-65-V2	65 DEGREE CARBIDE WEAR SHOW (1" BASE)	\$222.00	\$277.50
EBT-CWS-80	80 DEGREE CARBIDE WEAR SHOE	\$235.00	\$293.75
EBT-CWS-85	85 DEGREE CARBIDE WEAR SHOE	\$235.00	\$293.75
EBT-CFS-UNI	CARBIDE FRAME SHOE / UNIVERSAL DESIGN	\$298.00	\$372.50
EBT-CFS-BOAT	CARBIDE FRAME SHOE / TENCO "BOAT" STYLE	\$228.00	\$285.00

SABRE PLOW MARKERS

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-PM-30	30" MUNICIPAL PLOW MARKER KIT	\$55.00	\$68.75
EBT-PM-36	36" MUNICIPAL PLOW MARKER KIT	\$60.00	\$75.00
EBT-PM-48	48" MUNICIPAL PLOW MARKER KIT	\$70.00	\$87.50

SABRE HARDWARE

PART #	PRODUCT DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
EBT-HWK-SAB-36	HARDWARE KIT / SAB-36 / 5 BOLT	\$25.00	\$31.25
EBT-HWK-SAB-48	HARDWARE KIT / SAB-48 / 6 BOLT	\$30.00	\$37.50
EBT-HWK-SAB-WP	HARDWARE KIT / WEAR PLATE / 4 BOLT	\$20.00	\$25.00
EBT-HWK-CG-HD	HARDWARE KIT / CURB GUARD / 3 BOLT	\$15.00	\$18.75
EBT-HWK-VB	HARDWARE KIT / V-BLADE KIT	\$70.00	\$87.50

EVOLUTION EDGES - PLOW SHOE IDAHO LGC PRICING

IDAHO LGC VALUE ADDED PARTS - CAST SHOES

PART NUMBER	PART DESCRIPTION	ADDITIONAL INFORMATION	2023 Idaho LGC PRICE	2023 List/MSRP Price
CSC-1-2	CAST FLAT FRAME SHOE	1" - 6" CNTR	\$45.15	\$56.44
CSC-3	CAST WING SHOE	8" CNTR - 6" TP BL	\$54.71	\$68.39
CSC-5	CAST BOAT SHOE	BOAT SHOE - 16 1/2" CNTR	\$109.16	\$136.45
CSC-6	CAST FISHER	SMALL PICK-UP PLOW SHOE	\$11.85	\$14.82
CSC-7	CAST FISHER	LARGE PICK-UP PLOW SHOE	\$14.70	\$18.37
CSC-10	CAST MUSHROOM SHOE	6" CNTR	\$80.65	\$100.82
CSC-11	CAST WING SHOE	6" TP BL - 12" CNTR	\$52.77	\$65.97
CSC-12	CAST WING SHOE	6" TP BL - 12" CNTR	\$54.71	\$68.39
CSC-16	CAST	SMALL PICK-UP PLOW SHOE	\$18.44	\$23.06
CSC-20	CAST WESTERN	WESTERN PICK-UP PLOW SHOE	\$14.50	\$18.12
CSC-23	CAST DOUBLE WING SHOE	8" TP BL - 12" CNTR	\$70.92	\$88.65
CSC-24	CAST MOLDBOARD SHOE	RVRS - 8" CP BL - 8" CNTR	\$28.16	\$35.21
CSC-26	CAST	8" CP BL - 12" CNTR	\$45.99	\$57.48
CSC-29	CAST DOUBLE MOLDBOARD SHOE	8" TP BL - 12" CNTR	\$84.65	\$105.82
CSC-30	CAST EVERST/TENCO	WING&- 8" CNTR	\$31.04	\$38.80
CSC-32	CAST EVERST/TENCO	WING&- 12" CNTR	\$31.95	\$39.94
CSC-34	CAST EVERST/TENCO	WING & - 8" CP BL - 8" CNTR	\$31.42	\$39.27
CSC-43	CAST	HD - 6" TP OR 8" CP BL - 12" C	\$86.82	\$108.53
CSC-4350	CAST TENCO	TENCO	\$44.14	\$55.17
CSC-45	CAST HVY DUTY WING SHOE	6"TP - 12"CNTR	\$86.18	\$107.73
CSC-GL0038	CAST MUSHROOM SHOE	GLEDHILL	\$41.56	\$51.95
CSC-12L	CAST WING SHOE	12" CNTR - NO CASTING NUMBERS	\$46.86	\$58.57
CSC-301-36	CAST WING SHOE	8" TP BLADES - 8"-12" CNTR	\$82.02	\$102.53
CSC-301-305	CAST MOLDBOARD SHOE	12" CNTR - NO CASTING NUMBERS	\$71.02	\$88.78
CSC-301-29N	CAST NI-HARD	MLDBD SHOE - 12" CNTR	\$49.20	\$61.50
CSC-301-34N	CAST NI-HARD	12" CNTR	\$75.02	\$93.78
CSC-301-35N	CAST NI-HARD	WING & MLDBD SHOE-8"OR 9"CNTR	\$41.90	\$52.37
CSC-500N	CAST NI-HARD	BOAT SHOE 16 1/2" CNTR	\$124.58	\$155.73
CSC-900	CAST NI-HARD - FRAME SHOE	1.75x8x14 USES 3/4 PLOW BOLT	\$52.37	\$65.46
CSC-1000N	CAST NI-HARD	MUSHROOM SHOE 6" CNTR	\$138.51	\$173.14
CSC-4300N	CAST NI-HARD	LARGE 12" 6" TP OR 8" CP	\$91.85	\$114.81

IDAHO LGC VALUE ADDED PARTS - STEEL SHOES

PART NUMBER	DESCRIPTION	ADDITIONAL DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
OCS-KCWB-0167	CARBIDE FRAME SHOE 3 ROW		\$215.38	\$269.23
OST-100	SHOE BRACKET	4" x 10" SHAFT VIKING	\$73.34	\$91.67
OST-100N	SHOE BRACKET	VIKING NEW 3"x10" SHAFT	\$93.75	\$117.19
OST-110	SHOE BRACKET	TENCO 3" x 15" SHAFT	\$120.89	\$151.12
OST-120	FRINK/EVEREST SHOE BRACKET		\$108.28	\$135.35
OST-2400	STL WING SHOE DBL	8"&12" PCH 8" TP BLD	\$183.08	\$228.85
OST-2410	STL WING SHOE DBL	10*ANGL 8"&12" PCH 8 TP	\$183.08	\$228.85
OST-2600	STL MOLDBOARD SHOE DBL	8"&12" PCH 8" TP BLD	\$194.40	\$243.00
OST-2600-60	STL MOLDBOARD SHOE DBL	60*ANGL 8"&12" PCH 8 TP	\$194.40	\$243.00
OST-400	STL WING SHOE	8"&12" PCH	\$98.92	\$123.65
OST-410	STL WING SHOE	10*ANGL 8"&12" PCH	\$98.92	\$123.65
OST-415	STL WING SHOE	15*ANGL 8"&12" PCH	\$98.92	\$123.65
OST-425	STL WING SHOE	25*ANGL 8"&12" PCH	\$98.92	\$123.65
OST-4-159	STL NOSEPIECE - LEFT	NEW JERSEY	\$39.54	\$49.42
OST-600	STL MOLDBOARD SHOE	3/4" BASE 45*ANGL 8"&12" PCH	\$87.82	\$109.77
OST-600-60	STL MOLDBOARD SHOE	3/4" BASE 60*ANGL 8"&12" PCH	\$82.95	\$103.69
OST-605	STL MOLDBOARD SHOE	1" BASE 45*ANGL 8"&12" PCH	\$81.78	\$102.23
OST-610	STL MOLDBOARD SHOE	1.25" BASE 45*ANGL 8"&12" PCH	\$95.97	\$119.96
OST-610-60	STL MOLDBOARD SHOE	1.25" BASE 60*ANGL 8"&12" PCH	\$118.88	\$148.60
OST-620	STL MOLDBOARD SHOE	8"&12" PCH	\$72.45	\$90.56
OST-620A	STL MOLDBOARD SHOE	SLOTTED 8"&12" PCH	\$72.45	\$90.56
OST-625	STL MOLDBOARD SHOE	15*ANGL 12" PCH	\$80.48	\$100.60
OST-635	STL MOLDBOARD SHOE	25*ANGL 8"&12" PCH	\$80.48	\$100.60
OST-645	STL MOLDBOARD SHOE	1.25" BASE 8" PCH	\$80.48	\$100.60
OST-660	STL MOLDBOARD SHOE	12" PCH	\$81.23	\$101.54
OST-675	STL MOLDBOARD SHOE	12" PCH	\$84.97	\$106.21
OST-680	STL MOLDBOARD SHOE	8"&12" PCH	\$95.20	\$119.00
OST-700	STL NOSEPIECE	FRINK 6"& 8" CP	\$54.72	\$68.40
OST-720	STL NOSEPIECE	AMERICAN 6" TP or 8" CP BLD	\$100.68	\$125.85
OST-730H	STL NOSEPIECE	HENDERSON 6"TP or 8" CP BLD	\$58.42	\$73.02
OST-750	STL NOSEPIECE	FRINK 8" TP	\$52.05	\$65.06
OST-780	STL NOSEPIECE	STEEL NOSE PC LAROCHELLE PLOW	\$64.68	\$80.85
OST-800	STL NOSEPIECE	VIKING 6"&8" CP	\$51.09	\$63.87
OST-800N	STL NOSEPIECE	VIKING (AFTER 2005) 6"&8"	\$72.02	\$90.02
OST-80112	STL PLOW SHOE	REV VIKING 12" PCH	\$210.08	\$262.60
OST-810	STL NOSEPIECE	FRINK MODEL #640	\$59.46	\$74.33
OST-820	STL NOSEPIECE	TENCO PRE 1985	\$53.17	\$66.46
OST-830	STL NOSEPIECE	TENCO PRE 1985 8" TP BLADE	\$59.46	\$74.33
OST-840	STL NOSEPIECE	TENCO	\$59.95	\$74.94
OST-850	STL NOSEPIECE	VIKING 8" TP BL	\$62.22	\$77.77
OST-880	STL NOSEPIECE	EVEREST	\$44.43	\$55.54
OST-890	STL NOSEPIECE		\$58.57	\$73.21
OST-910	STL FRAME SHOE	FRINK MODEL #640	\$110.05	\$137.56
OST-PP-0108	STL WING SP	WING SHOE WARSAW 12" PCH	\$192.86	\$241.08
OST-SP-MB1	STL MOLDBOARD SP	SP-MOLDBOARD NYSDOT 4B	\$133.35	\$166.69
OST-SP-NP1	STL NOSEPIECE SP	SP-NOSEPIECE NYSDOT 3	\$64.26	\$80.33

FREIGHT WILL BE PREPAID AND ADDED ON ALL ORDERS LESS THAN \$20,000.00

IDAHO LGC VALUE ADDED PARTS - SNOW PUSHER SHOES

PART NUMBER	DESCRIPTION	ADDITIONAL DESCRIPTION	2023 Idaho LGC PRICE	2023 List/MSRP Price
OST-SNOWPUSH 24	STL SHOE SP	24" SNOW PUSHER SHOE	\$175.71	\$219.63
OST-SNOWPUSH 27	STL SHOE SP	27" SNOW PUSHER SHOE	\$191.75	\$239.69
OST-SNOWPUSH 30	STL SHOE SP	30" SNOW PUSHER SHOE	\$219.63	\$274.54
OST-SNOWPUSH 36	STL SHOE SP	36" SNOW PUSHER SHOE	\$263.57	\$329.46

FREIGHT WILL BE PREPAID AND ADDED ON ALL ORDERS LESS THAN \$20,000.00

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EVOLUTION EDGES - SPREADER CHAIN PRICING IDAHO LGC VALUE ADDED PARTS

PINTLE TYPE	Center to Center	DOUBLE WELD		SINGLE WELD	
		Every Other Link	Every Link	Every Other Link	Every Link
		1/4X1.0		1/4X1.0	
662	10	\$46.26	\$70.86	\$37.63	\$53.57
	12	\$46.91	\$72.13	\$38.31	\$54.53
	14	\$47.57	\$73.44	\$39.00	\$55.50
	16	\$48.24	\$74.75	\$39.71	\$56.51
	18	\$48.91	\$76.10	\$40.41	\$57.52
	20	\$49.59	\$77.47	\$41.14	\$58.57
	22	\$50.28	\$78.87	\$41.88	\$59.62

PINTLE TYPE	Center to Center	DOUBLE WELD		SINGLE WELD	
		Every Other Link	Every Link	Every Other Link	Every Link
		3/8X1.5		3.8X1.5	
667X	16	\$51.08	\$76.08	\$44.87	\$64.96
	18	\$52.01	\$77.45	\$45.68	\$66.14
	20	\$52.94	\$78.85	\$46.50	\$67.33
	22	\$53.89	\$80.26	\$47.33	\$68.54
	24	\$54.86	\$81.71	\$48.20	\$69.77
	26	\$55.85	\$83.18	\$49.05	\$71.02
	28	\$56.85	\$84.68	\$49.93	\$72.31
	30	\$57.88	\$86.21	\$50.84	\$73.60

PINTLE TYPE	Center to Center	DOUBLE WELD		SINGLE WELD	
		Every Other Link	Every Link	Every Other Link	Every Link
		3/8X1.5		3/8X1.5	
667K	16	\$58.39	\$83.08	\$52.13	\$70.71
	18	\$59.44	\$84.58	\$53.08	\$71.99
	20	\$60.51	\$86.11	\$54.03	\$73.28
	22	\$61.60	\$87.64	\$55.00	\$74.61
	24	\$62.71	\$89.24	\$55.99	\$75.94
	26	\$63.84	\$90.83	\$57.00	\$77.31
	28	\$64.99	\$92.46	\$58.02	\$78.70
	30	\$66.16	\$94.14	\$59.07	\$80.12

PINTLE TYPE	Center to Center	DOUBLE WELD		SINGLE WELD	
		Every Other Link	Every Link	Every Other Link	Every Link
		3/8X1.5		3/8X1.5	
88K	16	\$53.32	\$75.11	\$47.29	\$65.25
	18	\$54.29	\$76.46	\$48.14	\$66.42
	20	\$55.26	\$77.84	\$49.01	\$67.61
	22	\$56.25	\$79.25	\$49.89	\$68.84
	24	\$57.26	\$80.66	\$50.78	\$70.07
	26	\$58.31	\$82.11	\$51.71	\$71.34
	28	\$59.36	\$83.61	\$52.64	\$72.61
	30	\$60.43	\$85.10	\$53.59	\$73.92

FREIGHT WILL BE PREPAID AND ADDED ON ALL ORDERS LESS THAN \$20,000.00

FREIGHT WILL BE PREPAID AND ADDED ON ALL ORDERS LESS THAN \$20,000.00

EVOLUTION EDGES - CURB GUARD PRICING

IDAHO LGC VALUE ADDED PARTS

Curb Guard Costing - Add each component to get total cost

Type		Length Cost (EA) Steel			Length Cost (EA) Steel w/ Carbide inserts		
SERIES	DESCRIPTION	Short (10-15")	Standard (15-21")	Long (22-24")	Short (10-15")	Standard (15-21")	Long (22-24")
EGRD-1500	3/4X6" CURVED GUARD	\$39.64	\$50.46	\$64.97	N/A		
EGRD-1550	3/4X8" CURVED GUARD	\$55.54	\$73.89	\$95.68			
EGRD-1560	7/8X6" CURVED GUARD	\$76.10	\$106.55	\$121.78			
EGRD-1565	7/8X8" CURVED GUARD	\$101.45	\$142.03	\$162.30			
EGRD-1590	3/4X6" STRAIGHT GUARD	\$52.08	\$72.33	\$83.25	\$109.38	\$153.13	\$175.28
EGRD-1595	3/4X8" STRAIGHT GUARD	\$65.33	\$91.48	\$104.53	\$150.88	\$132.03	\$241.43
EGRD-PICK	7/8X6" STRAIGHT GUARD PICK	N/A			\$180.33	\$135.23	\$240.43

Hard-facing Cost (add to guard cost)		
Curb	Face	Both
\$28.58	\$61.11	\$89.69

2" Bar on Side	Countersunk Holes
\$9.21/bar	\$.55/hole

FREIGHT WILL BE PREPAID AND ADDED ON ALL ORDERS LESS THAN \$20,000.00



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

8/14/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Arthur J. Gallagher Risk Management Services, LLC 285 Delaware Avenue, Suite 4000 Buffalo NY 14202	CONTACT NAME: Client Service Team	
	PHONE (A/C. No. Ext): 800-716-8314	FAX (A/C. No.): 855-595-5609
E-MAIL ADDRESS: GGB.SY3.CL.Srv@ajg.com		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A : National Union Fire Ins of Pittsburgh PA		19445
INSURER B : Westchester Fire Ins Co		10030
INSURER C : Accident Fund General Insurance Company		12304
INSURER D :		
INSURER E :		
INSURER F :		

COVERAGES **CERTIFICATE NUMBER:** 1206298050 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:	Y	Y	9969481	6/1/2023	6/1/2024	EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$500,000 MED EXP (Any one person) \$25,000 PERSONAL & ADV INJURY \$2,000,000 GENERAL AGGREGATE \$4,000,000 PRODUCTS - COMP/OP AGG \$4,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	Y	5774666	6/1/2023	6/1/2024	COMBINED SINGLE LIMIT (Ea accident) \$2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	Y	Y	N10793683 002	6/1/2023	6/1/2024	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WC13265845	6/1/2023	6/1/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
C	Excess Liability	Y	Y	GXL0000867 03	6/1/2023	6/1/2024	Each Occurrence \$4,000,000 Aggregate \$4,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The following forms apply, subject to policy terms and conditions:
 General Liability Additional Insured Primary & Non-Contributory form CG 20 01 1219
 General Liability Blanket Additional Insured - Owners, Lessees or Contractors form CG 20 10 1219
 General Liability Blanket Additional Insured - Vendors form CG 20 15 1219
 General Liability Blanket Waiver of Subrogation form CG 24 04 1219
 Automobile Liability Blanket Additional Insured form CA 20 01 1013, Primary & Non-Contributory form 74445 10-99
 Automobile Liability Blanket Waiver of Subrogation form 62897 06-95
 Excess Liability Blanket Additional Insured, Primary & Non-Contributory, as required by written contract form XS-41888 0114
 See Attached...

CERTIFICATE HOLDER**CANCELLATION**

Local Government Cooperative
 3100 S. Vista Avenue
 Suite 202
 Boise ID 83705

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ADDITIONAL REMARKS SCHEDULE

AGENCY Arthur J. Gallagher Risk Management Services, LLC		NAMED INSURED Chemung Supply Corporation 2420 Corning Road Elmira NY 14903	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE	(Empty)	

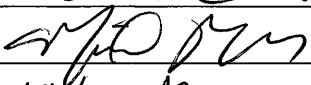
ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

Excess Liability Follows Underlying Insurance form CX 00 01 0413
 Workers Compensation Blanket Waiver of Subrogation form WC 00 03 13 484
 Local Government Cooperative is Additional Insured per the forms listed to the extent provided therein.

LOCAL GOVERNMENT COOPERATIVE, RFP 23-003
WINTER MAINTENANCE EQUIPMENT AND PRODUCTS

PROPOSAL SIGNATURE PAGE

Name of Business	Chemung Supply Corporation
Address	2420 Corning Rd
City, State, Zip Code	Elmira, NY 14903
Phone Number	607-733-5506
E-Mail Address	mmenner@chemungsupply.com
SIGNATURE	X 
Printed Name	Mike Menner
Title	VP, Winter Products
Date	8/14/2023

Proposer Acknowledges Receipt of the Following Addenda (initial respective boxes for each published and acknowledged addenda):

- | | |
|--|-------------------------------------|
| <input checked="" type="checkbox"/> Addenda #1 | <input type="checkbox"/> Addenda #4 |
| <input type="checkbox"/> Addenda #2 | <input type="checkbox"/> Addenda #5 |
| <input type="checkbox"/> Addenda #3 | <input type="checkbox"/> Addenda #6 |

The above signed proposes to provide services in accordance with the specifications for this project for LGC and to bind themselves, on the acceptance of this Proposal, to enter into and execute a contract(s) with Participating Entities, of which this Proposal, terms and conditions, and specifications will be part. Submission of this signed proposal signifies agreement with the solicitation's specifications and specifically constitutes a waiver of any objections to them.

The above signed acknowledges the rights reserved by LGC to accept or reject any or all Proposals as may appear to be in the best interest of the LGC and is authorized to do business in Idaho.

Price Guarantee

Number of days price will be guaranteed:	120
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(Request minimum of 120 days)